

## Special Comment

# Moody's U.S. Public Finance

November 2007

## 2007 Medians for California Cities

### Introduction

This report presents averages for key financial, debt, economic and tax base statistics for fiscal 2006 and prior years, as well as some city-specific data for California cities with unenhanced or underlying debt ratings. The publication of this document is driven in large part by the release dates of California cities' audited financial statements. While we recognize there can be a significant lag between the fiscal year data presented in this publication and a city's current financial standing, Moody's nonetheless believes that these figures are useful for identifying and evaluating trends, and for providing points of comparison with subsequent year data. In addition, during relatively stable economic times such as we had recently, a city's fiscal 2006 profile is reasonably likely to reflect its current financial status. The statistics presented in this report are defined in the Glossary of Terms and Ratios. General trends are discussed in the first part of this report. Data for each of the rated cities are presented in Tables 1 through 4 that appear at the end of this report.

In this report we give particular attention to the profile of rated cities located in California's Central Valley and Inland Empire regions. The Central Valley includes all or part of eighteen counties reaching from Shasta in the north to Kern in the south, covering approximately 42,000 square miles. The Inland Empire comprises Riverside and San Bernardino counties. These regions have been most significantly affected by the current real estate slowdown.

Moody's has unenhanced ratings on obligations of sixteen cities located within Central Valley and Inland Empire counties. As is evident from the table below, these cities' ratings span the scale, with Certificate of Participation (COP) or lease ratings ranging from A2 to Baa2. The diversity of ratings underscores the fact that each rating reflects the unique circumstances, both strengths and weaknesses, of the individual issuers and financings. These circumstances will be key to the issuers' abilities to withstand whatever stresses they experience over the next few years as a result of the real estate slowdown.

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## 2007 Medians for California Cities

## Underlying Ratings of Central Valley and Inland Empire Cities

|               | County      | GO/Issuer Rating | Certificate of Participation and/or Lease Rating |
|---------------|-------------|------------------|--|
| Bakersfield   | Kern        | --               | A2   |
| Clovis        | Fresno      | A1               | A3   |
| Corona        | Riverside   | A1               | A3   |
| Folsom        | Sacramento  | A1               | A3   |
| Fresno        | Fresno      | A1               | A3   |
| Galt          | Sacramento  | --               | Baa2   |
| Los Banos     | Merced      | A3               | Baa2   |
| Modesto       | Stanislaus  | --               | A3   |
| Moreno Valley | Riverside   | --               | Baa1   |
| Rancho Mirage | Riverside   | Aa2              | Aa3  |
| Redding       | Shasta      | --               | A3   |
| Ridgecrest    | Kern        | --               | Baa2   |
| Riverside     | Riverside   | --               | A3   |
| Roseville     | Placer      | Aa3              | A2   |
| Sacramento    | Sacramento  | Aa2              | Aa3  |
| Stockton      | San Joaquin | A1               | A3   |

The Central Valley and Inland Empire have been growing at an extraordinary rate. Populations of the rated cities in those areas grew between 2000 and 2007 at an average rate of 22.4%, more than twice the 11.1% rate at which the population of the state grew over that period. Population growth has been strong among all these cities, with only one growing more slowly than the state as a whole.

## Population Trends in Central Valley and Inland Empire Cities

|                     | 2000 <sup>1</sup> | 2007 <sup>2</sup> | % change, 2000-2007 |
|---------------------|-------------------|-------------------|---------------------|
| Bakersfield         | 247,057           | 323,213           | 30.80%              |
| Clovis              | 68,468            | 92,269            | 34.80%              |
| Corona              | 124,966           | 146,164           | 17.00%              |
| Folsom              | 51,884            | 70,835            | 36.50%              |
| Fresno              | 427,652           | 481,035           | 12.50%              |
| Galt                | 19,472            | 23,469            | 20.50%              |
| Los Banos           | 25,869            | 35,211            | 36.10%              |
| Modesto             | 188,856           | 209,174           | 10.80%              |
| Moreno Valley       | 142,381           | 180,466           | 26.70%              |
| Rancho Mirage       | 13,249            | 16,944            | 27.90%              |
| Redding             | 80,865            | 90,945            | 12.50%              |
| Ridgecrest          | 24,927            | 27,944            | 12.10%              |
| Riverside           | 255,166           | 291,398           | 14.20%              |
| Roseville           | 79,921            | 106,266           | 33.00%              |
| Sacramento          | 407,018           | 467,343           | 14.80%              |
| Stockton            | 243,771           | 289,789           | 18.90%              |
| State of California | 33,871,648        | 37,622,518        | 11.10%              |

<sup>(1)</sup> Source: US Census Bureau

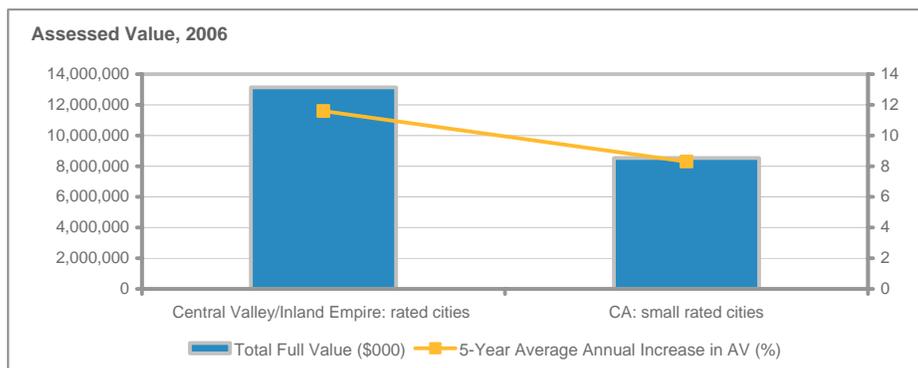
<sup>(2)</sup> Source: California State Department of Finance

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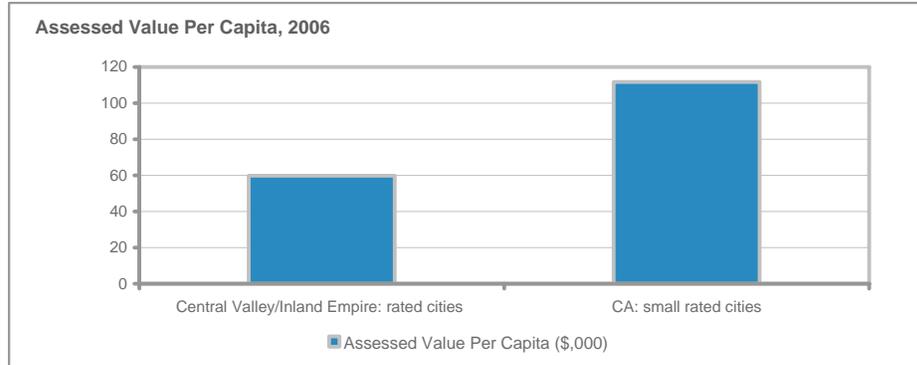
The population growth in the Central Valley and Inland Empire is widely attributed to the regions' comparatively lower real estate prices. The high cost of living along the coast rendered these areas attractive to those seeking more affordable alternatives. Central Valley and Inland Empire cities saw extraordinary growth (and conversion from agricultural to residential land uses) as they offer larger homes at lower prices than coastal communities. These areas became more attractive during the real estate boom when housing prices on the coast escalated dramatically. The availability of large tracts of undeveloped land available at relatively inexpensive prices resulted in very rapid development of residential communities and the commercial activities that support them. Generally, residents of these communities rely upon large, near-by economies for employment.



The assessed value (AV) of the rated cities in the Central Valley and Inland Empire is significantly higher than that of their peer group throughout the state, those with populations under 500,000 (which for purposes of this report we will call "small" California cities). The median AV for the sixteen identified cities is \$13.1 billion, more than 50% higher than the median \$8.5 billion for the small, rated California cities. The higher median for the Central Valley and Inland Empire cities reflects their recent rapid AV growth: the median five-year average annual increase in AV for these cities is 11.6% compared to a strong but definitely slower 8.3% median for small, rated California cities overall. Reflecting the fact that they provide more affordable properties, the median AV per capita in the rated Central Valley and Inland Empire cities is significantly lower than that of their peers along the coast.



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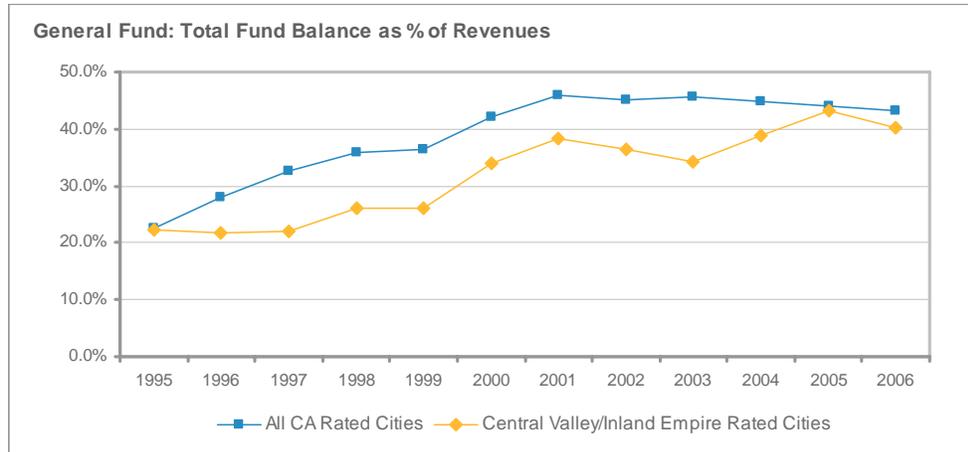
The absolute size and the growth rate of AV in the Central Valley and Inland Empire cities in part reflects the nature of the AV calculation in California. Proposition 13, enacted in 1978, directed that for purpose of taxation, property values are limited to “full cash value” increased annually by the lesser of inflation or 2%. For existing properties, “full cash value” is defined as the property’s value as of fiscal 1976; the base is re-set at the market rate only upon a change in ownership. New development, like change in ownership, establishes a new base assessed value. Thus, older, more established cities have assessed values which are much lower than their market values, whereas new cities’ assessed values more nearly reflect current market values.

The full extent of the real estate slowdown will not be reflected in AV for several years. By its nature California AV is a lagging indicator of market value. However, many county assessors are proactively reviewing residential real estate properties and lowering their AV. Pursuant to Proposition 8, an amendment to Proposition 13 passed in November 1978, the county assessor may reduce a parcel’s AV to the current market rate if the market rate is below the adjusted base year value. Properties that were built in recent years are the most likely candidates for Proposition 8 reductions, as these properties were enrolled at the height of the real estate market and may now be most susceptible to the slowdown. As the Central Valley and Inland Empire cities grew very quickly, they may be subject to more rapid assessed value declines than cities in other areas of the state, and are therefore likely to experience Proposition 8 reductions in AV in addition to appeals and property transfers at prices below their assessed values. It is noteworthy that over the long run, once the real estate market improves, cities in those counties that implemented Proposition 8 reductions could benefit more than their peers in counties that did not; while normally assessors can only increase parcels’ values by the Proposition 13 limits, those which implemented Proposition 8 reductions may increase values to pre-Proposition 8 levels as soon as market values warrant.

The declining real estate market has gone hand in hand with higher property tax delinquencies. California cities in most counties are protected from the impact of these delinquencies. Most counties have adopted the “Teeter Plan” under which they provide cities with 100% of their share of property taxes owed rather than the amount remitted, in exchange for which the cities give the counties the right to collect future payments, penalties and interest. While moderate delinquencies may represent a deeper symptom, or cause, of economic problems, in and of themselves they are not a revenue challenge to most California cities including those in the Central Valley and the Inland Empire.

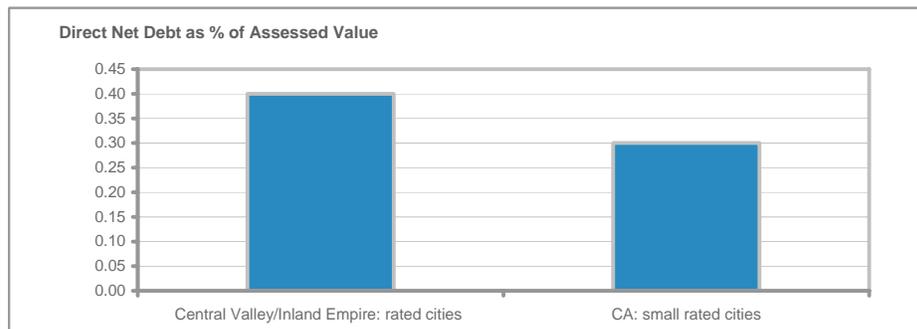
In recent years cities in the Central Valley and the Inland Empire have built fund balances to the same level as other small, rated California cities. This growth is notable as the gap between the two groups had been fairly steady throughout the recent decade, narrowing primarily during the period between fiscal 2003 and 2005. Whereas by fiscal 2005 the gap had been almost eliminated, Central Valley and Inland Empire cities lost ground during fiscal 2006. For fiscal 2006 Central Valley and Inland Empire cities amassed in their general fund a median fund balance of 40.2% of general fund revenues, compared to 41.5% for the small, rated California cities as a whole. This is still a healthy level, and the former group also has slightly more flexibility as measured by unreserved general fund balances representing 33.9% of general fund revenues compared to 29.2% for all small, rated California cities.

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As a group, Central Valley and Inland Empire cities' fund balances are sufficient to absorb the revenue impacts of slower growth particularly if their financial management is sound and their budgeting conservative. Were the decrease evident in fiscal 2006 to persist, however, it could pose a credit challenge for the group as a whole. It is very important to bear in mind, however, that the range of fund balances, and by implication their ability to absorb anticipated and unanticipated shocks, varies greatly among Central Valley and Inland Empire cities. For example, the City of Rancho Mirage (Issuer Rating Aa2) has the largest total fund balance as a percentage of general fund revenues at 275%, whereas the city of Stockton (Issuer Rating A1) has the lowest at 16.2%.

The rated Central Valley and Inland Empire cities have higher direct debt levels than their peers when measured as a percentage of AV, with the formers' median direct debt representing 0.4% of assessed value while the latter's are at 0.3%. However, neither of these levels is extraordinarily high. Overall debt levels may be materially higher in selected cities, however, particularly those which have relied upon Mello-Roos districts to fund new infrastructure and schools.



## Moody's Related Research

### New Issue Report:

- California (State of), October 4, 2007
- California (State of), October 5, 2007

### Special Comment:

- Medians For California Cities, September 2006 (98974)

*To access any of these reports, click on the entry above. Note that these references are current as of the date of publication of this report and that more recent reports may be available. All research may not be available to all clients.*

## 2007 Medians for California Cities

# Glossary of Terms and Ratios

## City Ratings

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**GO/Issuer** – General obligation (G.O.) bonds or issuer (implied general obligation) rating.

**Lease-1** – Lease rental bonds and certificates of participation secured by lease payments for real property which serves an essential city purpose. Examples of essential purpose facilities are city halls, jails, libraries, and general administrative buildings. A city's obligation to make lease payments is subject to abatement in the event the leased asset is not available due to damage or destruction. In general, lease obligations for essential purpose, fixed asset obligations are rated one to two rating levels below a city's general obligation rating.

**Lease-2** – Lease rental bonds and certificates of participation secured by lease payments for equipment or for real property which serves a less-essential city purpose. A city's obligation to make lease payments is subject to abatement in the event the leased asset is not available due to damage or destruction. Examples of less-essential purpose facilities are most golf courses and convention centers. In general, lease obligations for equipment and less essential fixed assets are rated two to three rating levels below a city's general obligation rating.

**Note** – Some cities also have issued pension obligation bonds and judgment obligation bonds. These are unconditional obligations of the cities' general funds. They are typically rated one rating level below a city's general obligation rating.

## Financial Statistics

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**General Fund Balance as % of Revenue** – Total general fund balance divided by total general fund revenues and other sources of funds.

**Unreserved General Fund Balance as % of Revenues** – Unreserved general fund balance as reported in the local government's financial statements divided by total general fund revenues and other sources of funds. In some cases, Unreserved General Fund Balance reported by Moody's may include certain amounts shown as reserves in the financial statements that Moody's analysts have deemed would be available to meet operating contingencies.

**General Fund Net Cash as % of Revenues** – Total general fund cash & investments less TRANs and other operating loans divided by total general fund revenues and other sources of funds.

## Debt Statistics

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**Direct Net Debt** – Total amount outstanding of tax-supported general obligation bonds, lease rental bonds, certificates of participation secured by lease payments, capital leases paid from governmental funds and internal service funds, special assessment debt with a contingent city obligation, and other tax-supported bonded obligation, less general obligation bonds and lease obligations which are self-supporting from non-general fund sources such as utility revenues or tax increment revenues. Excludes redevelopment tax allocation debt.

**Overall Net Debt** – City net direct debt plus the net tax-supported debt of overlapping counties, school districts and special districts. Excludes tax allocation debt and transportation sales tax bonds. Includes special assessment and Mello-Roos Debt.

**Debt Burden** – Overall net debt as a percentage of the total assessed value of the local government.

**Net Lease Burden** – Average scheduled annual payment in the five years following the audit year for all outstanding lease obligations (excluding leases which are self-supporting from non-general fund sources such as utility revenues or tax increment revenues) combined, divided by total general fund revenues and other sources of funds for the audit year.

## 2007 Medians for California Cities

### Demographic Statistics

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**Population** – Population within the boundaries of the local government as reported in the US Census.

**1999 Per Capita Income** – Per capita family income for residents within the boundaries of the local government for 1999 as reported in the 2000 US Census.

**Per Capita Income as % of State** – Per Capita Income for the local government divided by Per Capita Income for the state.

**Per Capita Income as % of U.S.** – Per Capita Income for the local government divided by Per Capita Income for the United States.

**1999 Median Family Income** – Median family income for residents within the boundaries of the local government for 1999 as reported in the 2000 US Census.

**Median Family Income as % of State** – Median Family Income for the local government divided by Median Family Income for the state.

**Median Family Income as % of U.S.** – Median Family Income for the local government divided by Median Family Income for the United States.

### Tax Base Statistics

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**Total Assessed Value** – City assessed value as reported by State sources. Excludes certain State-assessed (primarily utility) property. Figures may differ slightly from figures shown in official statements and city reports.

**Average Annual Increase in Assessed Value** – Compounded average annual change in city assessed value over the indicated five year period.

**Assessed Value per Capita** – Total Assessed Value divided by population for the local government as of the fiscal year or the most recently available data.

**Ten Largest Taxpayers as % of Total** – Total assessed value of the ten largest property taxpayers for the local government, divided by the total assessed value of the local government, for the most recent year for which largest taxpayer data are available.

**Taxable Sales** – Taxable sales as reported by State sources.

**Average Annual Increase in Taxable Sales** – Compounded average annual change in taxable sales over the indicated five year period.

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### GASB 34 Statistics

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**Quick Ratio** – Cash & Investments divided by Notes & Operating Loans and Other Current Liabilities.

**Current Ratio** – Total Current Assets divided by Notes & Operating Loans and Other Current Liabilities.

**Net Cash as % of Operating Revenues** – Cash & Investments less Notes & Operating Loans, all divided by Operating Revenues (expressed as a percent).

**Long-Term Debt as % of Net Capital Assets** – Long-Term Debt (Including Current Portion) divided by Capital Assets, Net of Depreciation (expressed as a percent).

**Long-Term Debt as % of Operating Revenues** – Long-Term Debt (Including Current Portion) divided by Operating Revenues (expressed as a percent).

**Operating Revenues (\$000)** – All program revenues and general revenues reported for Governmental Activities on the consolidated Statement of Activities, with the exception of amount reported as Capital Grants and Contributions.

**Operating Expenses (\$000)** – All expenses reported for Governmental Activities on the consolidated Statement of Activities, less depreciation expenses charged to Governmental Activities, plus Principal Paid on Governmental Activity debt.

**Operating Surplus (Deficit) (\$000)** – Operating Revenues minus Operating Expenses.

**Principal Paid (\$000)** – The amount of principal paid during the year on long term Governmental Activity debt, adjusted to exclude principal payments associated with refundings. Amount may be a Moody's analyst estimate based on the data available.

**Cash & Investments (\$000)** – All unrestricted and restricted cash and investment amounts reported for Governmental Activities on the consolidated Statement of Net Assets, with the exception in some cases of amounts deemed by the Moody's analyst to be either illiquid or unavailable.

**Total Current Assets (\$000)** – Cash & Investments plus Receivables.

**Notes & Operating Loans (\$000)** – Any cash flow notes, such as TANs, TRANS, or RANs, or any other operating loans reported for Governmental Activities on the consolidated Statement of Net Assets.

**Other Current Liabilities (\$000)** – Current liabilities other than Notes & Operating Loans reported for Governmental Activities on the consolidated Statement of Net Assets. Generally includes cash overdrafts, accounts receivable, accrued payroll, interest payable, internal balances, the current portion of claims and judgments payable, and the current portion and compensated absences. Excludes the current portion of long term debt, the current portions of any pension or OPEB obligations, and any liabilities deemed by the Moody's analyst to be non-current.

**Net Current Assets (\$000)** – Total Current Assets less Notes & Operating Loans and Other Current Liabilities.

**Capital Assets, Net of Depreciation (\$000)** – All depreciable and non-depreciable capital assets reported for Governmental Activities on the consolidated Statement of Net Assets, including land, construction in progress, buildings, improvements, equipment and infrastructure, less applicable accumulated depreciation.

**Long-Term Debt (Including Current Portion) (\$000)** – Bonded debt and similar obligations reported for Governmental Activities on the consolidated Statement of Net Assets, including the current amount (amount due within one year). Excludes claims & judgments payable, compensated absences, and any pension or OPEB obligation.

## 2007 Medians for California Cities

Table 1: Comparative Financial Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total GF Fund Balance as % of Revenue |        |        |        | Unreserved GF Fund Balance as % of Revenue |        |        |        | Net Cash as % of GF Revenue |        |        |        |
|----------------------|-----------------|------|---------------------------------------|--------|--------|--------|--|--------|--------|--------|-----------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                                | FY2004 | FY2005 | FY2006 | FY2003                                     | FY2004 | FY2005 | FY2006 | FY2003                      | FY2004 | FY2005 | FY2006 |
| Agoura Hills         | Aa3             | A2   | 95.3                                  | 108.6  | 88.3   | 99.7   | 88.6                                       | 106.6  | 87.9   | 98.2   | 83.9                        | 103.8  | 82.9   | 93.1   |
| Alameda              | A1              | --   | 31.5                                  | 30.0   | 33.1   | 33.2   | 24.3                                       | 20.3   | 24.0   | 24.2   | 21.1                        | 19.7   | 23.1   | 24.6   |
| Albany               | --              | A3   | 29.6                                  | 27.8   | 27.8   | 26.9   | 9.3  | 4.0    | 16.2   | 18.9   | 20.4                        | 39.9   | 45.0   | 21.3   |
| Anaheim              | Aa2             | A3   | 19.0                                  | 20.0   | 19.6   | 20.1   | 15.9                                       | 15.5   | 15.6   | 16.2   | 13.3                        | 12.5   | 13.4   | 14.2   |
| Azusa                | A2              | Baa1 | 38.0                                  | 33.7   | 37.7   | 43.2   | 30.4                                       | 33.4   | 37.1   | 42.7   | 35.3                        | 30.5   | 33.3   | 34.3   |
| Bakersfield          | --              | A2   | 17.0                                  | 21.4   | 23.8   | 30.3   | 7.9  | 13.5   | 16.9   | 23.6   | 15.5                        | 19.8   | 14.9   | 24.7   |
| Benicia              | A1              | --   | 37.6                                  | 37.8   | 35.3   | 31.4   | 31.8                                       | 33.9   | 33.4   | 27.2   | 35.8                        | 34.4   | 38.4   | 31.7   |
| Berkeley             | Aa3             | A1   | 23.5                                  | 25.2   | 27.3   | 29.2   | 7.5  | 9.1    | 16.4   | 19.8   | 10.3                        | 10.1   | 20.0   | 22.5   |
| Beverly Hills        | Aaa             | Aa2  | 49.4                                  | 51.8   | 45.5   | 48.4   | 34.8                                       | 38.1   | 30.3   | 35.3   | 37.8                        | 40.5   | 28.7   | 33.1   |
| Brentwood            | A2              | --   | 49.9                                  | 79.0   | 61.3   | 56.1   | 48.7                                       | 76.5   | 60.9   | 55.6   | 66.3                        | 108.9  | 90.5   | 77.9   |
| Burbank              | Aa2             | --   | 105.6                                 | 71.6   | 88.4   | 81.8   | 34.9                                       | 33.3   | 43.0   | 42.2   | 36.2                        | 31.8   | 44.9   | 45.2   |
| Calabasas            | Aa2             | A1   | 86.1                                  | 86.9   | 97.4   | 97.2   | 85.6                                       | 86.4   | 97.4   | 97.2   | 88.8                        | 75.3   | 83.4   | 82.2   |
| Camarillo            | Aa3             | A2   | 79.2                                  | 85.5   | 85.4   | 99.3   | 53.3                                       | 45.0   | 51.7   | 62.9   | 48.1                        | 43.2   | 52.8   | 61.1   |
| Campbell             | --              | A1   | 118.4                                 | 102.5  | 82.2   | 78.1   | 108.9                                      | 94.1   | 73.9   | 77.5   | 120.5                       | 104.7  | 84.5   | 78.6   |
| Carlsbad             | --              | A1   | 77.2                                  | 90.1   | 95.7   | 100.6  | 63.3                                       | 60.2   | 37.9   | 58.0   | 66.3                        | 76.8   | 81.9   | 60.8   |
| Chula Vista          | A1              | A3   | 43.3                                  | 35.9   | 29.3   | 24.8   | 24.8                                       | 20.0   | 13.6   | 11.3   | 24.1                        | 15.2   | 8.0    | 3.9    |
| Clovis               | A1              | A3   | 17.3                                  | 18.4   | 23.2   | 22.9   | 14.8                                       | 15.9   | 20.1   | 17.7   | 15.5                        | 15.0   | 20.8   | 19.5   |
| Colma                | A2              | A3   | 116.9                                 | 144.8  | 146.9  | 167.8  | 116.7                                      | 144.5  | 146.6  | 167.5  | 114.7                       | 141.5  | 144.4  | 166.5  |
| Concord              | Aa3             | A2   | 49.4                                  | 54.0   | 56.2   | 44.5   | 46.4                                       | 51.2   | 54.9   | 43.0   | 43.7                        | 50.4   | 55.9   | 48.0   |
| Corona               | A1              | A3   | 48.6                                  | 44.7   | 45.0   | 59.8   | 33.3                                       | 32.1   | 31.6   | 42.1   | 42.8                        | 38.3   | 38.2   | 40.0   |
| Costa Mesa           | Aa2             | Aa3  | 77.2                                  | 74.3   | 74.1   | 72.7   | 59.7                                       | 56.0   | 57.9   | 57.6   | 57.4                        | 53.0   | 54.6   | 53.1   |
| Cupertino            | --              | Aa3  | 37.2                                  | 59.5   | 62.3   | 68.3   | 28.9                                       | 45.4   | 51.5   | 60.9   | 33.8                        | 53.5   | 58.5   | 64.7   |
| Danville             | Aa2             | Aa3  | 38.2                                  | 48.1   | 49.5   | 41.5   | 34.2                                       | 42.7   | 44.2   | 36.2   | 41.8                        | 55.1   | 54.7   | 49.8   |
| Del Mar              | Aa3             | --   | 45.5                                  | 42.2   | 32.3   | 35.8   | 36.9                                       | 33.4   | 27.4   | 29.2   | 47.6                        | 48.4   | 37.9   | 44.7   |
| Downey               | A1              | --   | 40.9                                  | 25.5   | 33.5   | 33.3   | 39.4                                       | 24.0   | 21.8   | 22.0   | 24.6                        | 14.2   | 19.4   | 20.6   |
| El Segundo           | --              | A1   | 33.2                                  | 31.3   | 30.9   | 28.3   | 30.5                                       | 29.6   | 28.3   | 25.4   | 24.6                        | 23.0   | 23.7   | 19.7   |
| Encinitas            | Aa2             | A1   | 79.2                                  | 73.5   | 78.9   | 81.7   | 24.0                                       | 18.1   | 71.7   | 73.5   | 78.4                        | 73.3   | 79.4   | 83.8   |
| Folsom               | A1              | A3   | 31.9                                  | 35.2   | 29.9   | 32.9   | 19.8                                       | 21.8   | 21.2   | 24.5   | 23.7                        | 29.1   | 21.4   | 23.9   |
| Fremont              | Aa2             | --   | 32.4                                  | 35.7   | 31.9   | 32.7   | 31.9                                       | 35.1   | 31.6   | 27.3   | 24.1                        | 32.6   | 30.6   | 25.8   |
| Fresno               | A1              | A3   | 18.6                                  | 19.6   | 23.1   | 24.3   | 10.5                                       | 10.6   | 13.3   | 15.2   | 6.6                         | 6.9    | 7.2    | 9.5    |
| Fullerton            | --              | A2   | 28.4                                  | 30.5   | 28.8   | 32.9   | 25.0                                       | 27.7   | 26.6   | 30.5   | 31.1                        | 34.5   | 32.2   | 31.9   |
| Galt                 | --              | Baa2 | 75.9                                  | 76.2   | 76.4   | 79.8   | 74.1                                       | 64.7   | 72.1   | 71.2   | 74.1                        | 72.5   | 77.8   | 80.5   |
| Gardena              | --              | Baa3 | 7.3                                   | 8.9    | 9.8    | 12.0   | 5.5  | 7.4    | 9.1    | 11.4   | 5.5                         | 1.3    | 11.9   | 10.9   |

## 2007 Medians for California Cities

Table 1: Comparative Financial Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total GF Fund Balance as % of Revenue |        |        |        | Unreserved GF Fund Balance as % of Revenue |        |        |        | Net Cash as % of GF Revenue |        |        |        |
|----------------------|-----------------|------|---------------------------------------|--------|--------|--------|--|--------|--------|--------|-----------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                                | FY2004 | FY2005 | FY2006 | FY2003                                     | FY2004 | FY2005 | FY2006 | FY2003                      | FY2004 | FY2005 | FY2006 |
| Glendale             | Aa2             | Aa3  | 109.4                                 | 100.1  | 88.1   | 79.2   | 53.0                                       | 46.2   | 25.4   | 20.9   | 54.8                        | 43.1   | 33.4   | 29.1   |
| Hayward              | Aa3             | A2   | 31.8                                  | 24.7   | 23.4   | 22.0   | 0.0  | 23.7   | 22.3   | 21.1   | 33.4                        | 27.7   | 24.4   | 20.2   |
| Huntington Beach     | Aa2             | A1   | 11.3                                  | 18.4   | 23.7   | 24.3   | 9.2  | 16.9   | 20.0   | 19.9   | 5.4                         | 15.8   | 13.8   | 15.4   |
| Industry             | A1              | --   | 41.6                                  | 82.1   | 266.6  | 289.4  | 0.0  | 0.0    | 0.0    | 0.0    | 45.7                        | 75.2   | 243.1  | 262.5  |
| Inglewood            | A3              | --   | 46.1                                  | 45.8   | 25.6   | --     | 40.1                                       | 37.0   | 21.8   | --     | 43.0                        | 38.2   | 15.5   | --     |
| La Mesa              | A1              | A3   | 29.1                                  | 18.9   | 20.2   | 22.2   | 27.5                                       | 17.4   | 18.6   | 20.7   | 21.3                        | 10.3   | 17.0   | 16.2   |
| La Mirada            | --              | A2   | 308.6                                 | 304.1  | 290.9  | 256.9  | 142.4                                      | 132.1  | 129.2  | 94.2   | 140.6                       | 129.2  | 144.9  | 127.6  |
| Laguna Beach         | Aa2             | --   | 42.6                                  | 35.9   | 44.6   | 57.7   | 36.9                                       | 31.7   | 40.5   | 36.9   | 45.3                        | 39.1   | 45.2   | 32.5   |
| Laguna Hills         | --              | A1   | 52.6                                  | 43.2   | 44.5   | 43.4   | 51.7                                       | 42.7   | 44.2   | 43.2   | 62.4                        | 47.2   | 51.7   | 40.6   |
| Livermore            | Aa3             | A2   | 51.4                                  | 49.4   | 46.6   | 44.9   | 43.3                                       | 35.2   | 33.3   | 32.9   | 40.8                        | 34.6   | 31.5   | 30.4   |
| Long Beach           | Aa3             | A2   | 43.8                                  | 43.9   | 40.7   | 44.2   | 12.4                                       | 12.9   | 10.4   | 10.6   | 14.4                        | 10.7   | 9.2    | 13.7   |
| Los Angeles          | Aa2             | A1   | 19.6                                  | 17.4   | 20.6   | 19.6   | 14.6                                       | 12.9   | 14.7   | 14.2   | 23.0                        | 21.5   | 28.3   | 26.2   |
| Los Banos            | A3              | Baa2 | 41.5                                  | 47.9   | 50.1   | 59.8   | 37.9                                       | 31.0   | 31.8   | 43.2   | 40.0                        | 25.0   | 45.0   | 64.1   |
| Los Gatos            | Aa2             | Aa3  | 51.2                                  | 49.9   | 53.6   | 62.8   | 30.4                                       | 43.6   | 45.7   | 56.2   | 66.5                        | 75.9   | 77.1   | 82.3   |
| Manhattan Beach      | Aaa             | Aa2  | 45.6                                  | 53.6   | 42.5   | 47.0   | 43.5                                       | 52.5   | 39.9   | 44.7   | 46.0                        | 55.0   | 42.6   | 41.2   |
| Martinez             | A1              | A2   | 67.0                                  | 60.3   | 59.0   | 63.9   | 65.1                                       | 56.0   | 55.5   | 60.0   | 74.1                        | 65.9   | 61.8   | 66.2   |
| Menlo Park           | Aa1             | --   | 111.5                                 | 109.4  | 111.7  | 113.9  | 102.9                                      | 104.1  | 104.7  | 107.9  | 108.9                       | 110.3  | 112.7  | 109.8  |
| Milpitas             | Aa2             | A1   | 69.5                                  | 63.5   | 46.6   | 41.5   | 66.9                                       | 58.9   | 44.3   | 39.6   | 81.6                        | 74.3   | 58.6   | 49.4   |
| Mission Viejo        | Aa2             | Aa3  | 81.6                                  | 86.7   | 89.8   | 87.2   | 60.2                                       | 86.7   | 70.0   | 73.5   | 66.4                        | 70.3   | 78.3   | 76.7   |
| Modesto              | --              | A3   | 25.0                                  | 21.6   | 18.8   | 19.9   | 21.8                                       | 18.2   | 16.1   | 17.6   | 19.4                        | 12.9   | 11.3   | 9.4    |
| Montebello           | A2              | Baa1 | 6.7                                   | 6.4    | 9.7    | 0.0    | -0.8                                       | -1.0   | -0.5   | -1.3   | 1.0                         | 0.2    | 0.2    | 1.6    |
| Monterey             | --              | A1   | 25.5                                  | 26.2   | 28.1   | 23.3   | 22.1                                       | 22.3   | 22.8   | 19.1   | 15.5                        | 15.8   | 20.2   | 13.9   |
| Moreno Valley        | --              | Baa1 | 34.2                                  | 37.7   | 46.8   | 50.0   | 30.3                                       | 24.2   | 37.7   | 34.4   | 21.7                        | 26.3   | 41.9   | 43.0   |
| Morgan Hill          | Aa3             | A2   | 73.1                                  | 63.7   | 51.6   | 49.7   | 67.2                                       | 62.9   | 51.5   | 48.9   | 74.0                        | 66.3   | 54.2   | 46.0   |
| Newark               | --              | A2   | 54.8                                  | 45.0   | 36.3   | 34.5   | 51.2                                       | 42.8   | 34.8   | 32.7   | 30.3                        | 45.4   | 37.1   | 35.3   |
| Novato               | Aa3             | --   | 24.3                                  | 39.2   | 48.3   | 46.7   | 24.2                                       | 16.5   | 16.2   | 18.7   | 30.4                        | 30.6   | 31.4   | 30.4   |
| Oakland              | A1              | A3   | 52.7                                  | 49.9   | 50.9   | 53.0   | 6.2  | 8.3    | 38.8   | 28.2   | 48.8                        | 48.0   | 44.4   | 52.2   |
| Oceanside            | --              | A2   | 44.7                                  | 37.9   | 41.5   | 43.0   | 36.6                                       | 29.4   | 37.8   | 39.4   | 34.5                        | 29.8   | 32.7   | 32.6   |
| Palmdale             | A2              | A3   | 21.0                                  | 23.2   | 35.6   | 38.2   | 19.1                                       | 19.5   | 32.5   | 33.0   | 28.5                        | 21.7   | 25.2   | 39.0   |
| Palo Alto            | Aaa             | Aa2  | 59.0                                  | 64.2   | 29.4   | 29.1   | 50.4                                       | 57.7   | 22.6   | 22.3   | 52.3                        | 57.4   | 24.0   | 21.5   |
| Pasadena             | --              | A1   | 29.9                                  | 33.3   | 29.5   | 38.6   | 21.1                                       | 27.7   | 26.5   | 35.1   | 23.5                        | 29.6   | 27.4   | 34.9   |
| Petaluma             | A1              | A3   | 19.1                                  | 18.8   | 20.4   | 20.7   | 8.0  | 2.3    | 5.1    | 1.0    | 13.5                        | 3.2    | 15.5   | 15.3   |
| Pleasanton           | Aa2             | A1   | 21.4                                  | 24.4   | 27.5   | 28.6   | 20.5                                       | 23.9   | 26.8   | 27.9   | 10.1                        | 17.0   | 21.8   | 24.4   |

## 2007 Medians for California Cities

Table 1: Comparative Financial Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total GF Fund Balance as % of Revenue |        |        |        | Unreserved GF Fund Balance as % of Revenue |        |        |        | Net Cash as % of GF Revenue |        |        |        |
|----------------------|-----------------|------|---------------------------------------|--------|--------|--------|--|--------|--------|--------|-----------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                                | FY2004 | FY2005 | FY2006 | FY2003                                     | FY2004 | FY2005 | FY2006 | FY2003                      | FY2004 | FY2005 | FY2006 |
| Poway                | Aa2             | A1   | 85.8                                  | 84.7   | 88.9   | 84.2   | 64.5                                       | 62.9   | 67.6   | 66.4   | 55.5                        | 61.1   | 66.0   | 61.8   |
| Rancho Mirage        | Aa2             | Aa3  | 282.6                                 | 318.1  | 269.6  | 275.3  | 202.3                                      | 265.8  | 175.7  | 238.5  | 246.5                       | 285.1  | 236.0  | 273.6  |
| Redding              | --              | A3   | 26.2                                  | 41.9   | 35.3   | 27.6   | 15.2                                       | 29.7   | 22.5   | 20.4   | 12.7                        | 30.8   | 21.1   | 19.9   |
| Redondo Beach        | Aa2             | --   | 25.2                                  | 24.6   | 20.6   | 20.4   | 23.0                                       | 23.5   | 18.4   | 19.2   | 20.6                        | 16.8   | 12.5   | 15.1   |
| Redwood City         | --              | A1   | 60.1                                  | 59.0   | 54.6   | 55.1   | 52.9                                       | 52.2   | 48.7   | 50.1   | 59.8                        | 57.1   | 54.1   | 50.8   |
| Richmond             | A3              | --   | 35.2                                  | 34.8   | 41.7   | 40.4   | -4.8                                       | 12.1   | 25.4   | 32.3   | -4.8                        | 11.9   | 13.6   | 25.4   |
| Ridgecrest           | --              | Baa2 | 28.7                                  | 27.3   | 23.4   | 23.5   | 25.0                                       | 21.1   | 17.9   | 20.8   | 23.1                        | 16.4   | 25.2   | 26.5   |
| Riverside            | --              | A3   | 54.2                                  | 41.5   | 62.0   | 63.3   | 44.7                                       | 36.2   | 30.6   | 33.9   | 56.5                        | 45.6   | 57.1   | 64.0   |
| Roseville            | Aa3             | A2   | 47.2                                  | 42.0   | 53.1   | 51.3   | 29.5                                       | 23.6   | 36.0   | 38.0   | 38.1                        | 29.7   | 40.9   | 41.5   |
| Sacramento           | Aa2             | Aa3  | 38.0                                  | 39.0   | 43.2   | 40.2   | 34.8                                       | 34.7   | 39.8   | 36.1   | 47.2                        | 49.0   | 54.1   | 47.3   |
| San Bruno            | A1              | A3   | 18.6                                  | 18.3   | 24.5   | 27.0   | 16.7                                       | 15.6   | 12.0   | 16.9   | 5.1                         | 3.3    | 10.0   | 12.5   |
| San Carlos           | Aa2             | --   | 39.1                                  | 34.4   | 29.9   | 27.0   | 35.0                                       | 30.4   | 27.6   | 24.8   | 31.1                        | 26.1   | 23.6   | 23.7   |
| San Diego            | A3              | Baa2 | 9.1                                   | 8.0    | 7.2    | --     | 6.2  | 5.6    | 5.1    | --     | 4.4                         | 3.1    | 3.9    | --     |
| San Francisco        | Aa3             | A2   | 9.5                                   | 9.6    | 13.0   | 18.2   | 2.2  | 2.9    | 5.7    | 5.5    | 6.9                         | 7.3    | 13.3   | 17.5   |
| San Jose             | Aa1             | Aa3  | 36.0                                  | 33.0   | 32.2   | 35.3   | 29.8                                       | 27.7   | 27.3   | 30.3   | 31.2                        | 29.1   | 30.0   | 33.0   |
| San Leandro          | Aa3             | A2   | 57.3                                  | 53.7   | 47.7   | 51.3   | 27.1                                       | 24.1   | 20.3   | 24.5   | 19.4                        | 19.0   | 18.3   | 24.3   |
| San Luis Obispo      | A1              | A3   | 27.7                                  | 23.3   | 24.8   | 30.6   | 26.0                                       | 22.3   | 24.0   | 29.9   | 25.3                        | 21.9   | 25.4   | 38.7   |
| San Mateo            | Aa2             | --   | 14.4                                  | 14.6   | 15.6   | 16.2   | 13.0                                       | 14.6   | 14.3   | 15.5   | 16.6                        | 17.6   | 18.9   | 19.6   |
| San Ramon            | Aa2             | Aa3  | 96.3                                  | 73.2   | 72.5   | 76.7   | 96.3                                       | 73.2   | 71.9   | 75.7   | 95.3                        | 76.7   | 73.6   | 77.3   |
| Santa Ana            | --              | A3   | 12.1                                  | 10.9   | 18.2   | 24.2   | 6.4  | 6.8    | 15.5   | 19.8   | 7.4                         | 5.2    | 15.1   | 22.8   |
| Santa Barbara        | Aa3             | A1   | 42.8                                  | 41.3   | 35.3   | 32.1   | 35.5                                       | 35.4   | 30.1   | 26.9   | 33.5                        | 34.7   | 26.7   | 22.0   |
| Santa Clara          | --              | Aa3  | 86.6                                  | 75.1   | 63.3   | 52.6   | 73.5                                       | 60.0   | 50.2   | 37.2   | 75.6                        | 65.8   | 51.1   | 39.4   |
| Santa Cruz           | A1              | --   | 27.6                                  | 30.2   | 31.5   | 35.0   | 18.5                                       | 22.8   | 25.4   | 28.4   | 22.3                        | 21.7   | 24.7   | 30.4   |
| Santa Monica         | Aaa             | Aa1  | 88.9                                  | 89.6   | 67.6   | 65.8   | 13.5                                       | 31.9   | 21.0   | 24.0   | 86.0                        | 85.5   | 63.8   | 58.2   |
| Santa Rosa           | Aa2             | A1   | 36.0                                  | 35.4   | 36.5   | 37.8   | 29.2                                       | 28.1   | 29.5   | 30.2   | 26.5                        | 25.1   | 25.4   | 26.4   |
| Saratoga             | Aa1             | --   | 44.8                                  | 50.5   | 50.6   | 67.1   | 43.6                                       | 16.0   | 50.6   | 67.1   | 42.5                        | 54.7   | 59.9   | 76.5   |
| Seal Beach           | --              | Baa1 | 62.7                                  | 75.1   | 87.0   | 93.5   | 34.6                                       | 52.1   | 85.0   | 90.3   | 59.3                        | 79.2   | 83.7   | 105.5  |
| South San Francisco  | Aa3             | A2   | 29.1                                  | 25.2   | 24.3   | 19.5   | 26.5                                       | 24.5   | 23.5   | 19.0   | 24.5                        | 22.4   | 24.7   | 19.6   |
| Stockton             | A1              | A3   | 10.9                                  | 11.6   | 13.2   | 16.2   | 6.5  | 7.6    | 9.3    | 11.9   | 5.5                         | 4.7    | 2.2    | 5.2    |
| Suisun City          | A3              | Baa2 | 31.5                                  | 33.7   | 43.0   | 45.4   | 29.0                                       | 33.6   | 43.0   | 45.3   | 20.3                        | 32.9   | 34.0   | 45.5   |
| Sunnyvale            | --              | A1   | 129.1                                 | 124.7  | 108.9  | 98.9   | 78.7                                       | 75.0   | 72.2   | 67.2   | 79.9                        | 70.9   | 66.0   | 60.6   |
| Thousand Oaks        | --              | A1   | 106.4                                 | 116.2  | 109.1  | 106.8  | 102.7                                      | 112.4  | 99.6   | 98.9   | 100.9                       | 110.7  | 99.0   | 98.7   |
| Torrance             | Aa2             | A1   | 29.2                                  | 29.0   | 27.1   | 29.3   | 14.8                                       | 18.2   | 16.9   | 19.8   | 17.9                        | 18.5   | 14.0   | 18.2   |

## 2007 Medians for California Cities

Table 1: Comparative Financial Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |     | Total GF Fund Balance as % of Revenue |        |        |        | Unreserved GF Fund Balance as % of Revenue |        |        |        | Net Cash as % of GF Revenue |        |        |        |
|----------------------|-----------------|-----|---------------------------------------|--------|--------|--------|--|--------|--------|--------|-----------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP | FY2003                                | FY2004 | FY2005 | FY2006 | FY2003                                     | FY2004 | FY2005 | FY2006 | FY2003                      | FY2004 | FY2005 | FY2006 |
| Watsonville          | --              | A2  | 38.4                                  | 33.6   | 22.0   | 16.7   | 24.9                                       | 21.7   | 7.9    | 0.0    | 22.4                        | 17.5   | 12.0   | 14.1   |
| West Hollywood       | A1              | --  | 59.1                                  | 66.3   | 76.0   | 87.1   | 35.0                                       | 49.9   | 62.7   | 72.6   | 46.2                        | 73.8   | 74.8   | 82.8   |

## 2007 Medians for California Cities

Table 2: Comparative Debt Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Net Direct Debt as % of Full Value |        |        |        | Net Direct Debt per Capita (\$) |        |        |        |
|----------------------|-----------------|------|------------------------------------|--------|--------|--------|---------------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                             | FY2004 | FY2005 | FY2006 | FY2003                          | FY2004 | FY2005 | FY2006 |
| Agoura Hills         | Aa3             | A2   | 0.3                                | 0.3    | 0.3    | 0.3    | 433                             | 404    | 397    | 389    |
| Alameda              | A1              | --   | 0.5                                | 0.3    | 0.4    | 0.4    | 409                             | 259    | 391    | 383    |
| Albany               | --              | A3   | 1.0                                | 0.9    | 0.8    | 0.7    | 697                             | 683    | 663    | 631    |
| Anaheim              | Aa2             | A3   | 0.7                                | 0.7    | 0.6    | 1.9    | 515                             | 494    | 463    | 1,618  |
| Azusa                | A2              | Baa1 | 0.2                                | 0.2    | 0.2    | 0.2    | 97                              | 102    | 96     | 92     |
| Bakersfield          | --              | A2   | 0.3                                | 0.3    | 0.2    | 0.2    | 132                             | 122    | 89     | 109    |
| Benicia              | A1              | --   | 0.0                                | 0.0    | 0.0    | 0.0    | 0                               | 0      | 0      | 0      |
| Berkeley             | Aa3             | A1   | 1.4                                | 1.5    | 1.1    | 1.0    | 1,136                           | 1,269  | 989    | 957    |
| Beverly Hills        | Aaa             | Aa2  | 1.3                                | 1.1    | 1.0    | 0.7    | 4,662                           | 4,251  | 4,153  | 2,952  |
| Brentwood            | A2              | --   | 0.4                                | 0.2    | 0.1    | 0.1    | 330                             | 164    | 150    | 135    |
| Burbank              | Aa2             | --   | 0.0                                | 0.2    | 0.2    | 0.1    | 21                              | 243    | 242    | 184    |
| Calabasas            | Aa2             | A1   | 0.2                                | 0.2    | 0.1    | 0.1    | 275                             | 266    | 237    | 157    |
| Camarillo            | Aa3             | A2   | 0.2                                | 0.2    | 0.2    | 0.1    | 228                             | 236    | 213    | 182    |
| Campbell             | --              | A1   | 0.6                                | 0.5    | 0.5    | 0.5    | 665                             | 653    | 637    | 614    |
| Carlsbad             | --              | A1   | 0.0                                | 0.0    | 0.0    | 0.0    | 47                              | 39     | 30     | 23     |
| Chula Vista          | A1              | A3   | 1.1                                | 0.8    | 0.9    | 0.8    | 611                             | 533    | 674    | 742    |
| Clovis               | A1              | A3   | 1.2                                | 1.0    | 0.8    | 0.7    | 561                             | 500    | 441    | 406    |
| Colma                | A2              | A3   | 5.6                                | 4.4    | 3.7    | 3.6    | 14,930                          | 10,567 | 10,689 | 10,407 |
| Concord              | Aa3             | A2   | 0.5                                | 0.4    | 0.4    | 0.0    | 339                             | 324    | 310    | 27     |
| Corona               | A1              | A3   | 0.7                                | 0.6    | 0.5    | 0.4    | 478                             | 418    | 391    | 368    |
| Costa Mesa           | Aa2             | Aa3  | 0.3                                | 0.2    | 0.2    | 0.2    | 290                             | 163    | 150    | 177    |
| Cupertino            | --              | Aa3  | 0.6                                | 0.5    | 0.5    | 0.4    | 1,085                           | 1,042  | 1,003  | 964    |
| Danville             | Aa2             | Aa3  | 0.0                                | 0.0    | 0.2    | 0.1    | 0                               | 0      | 282    | 277    |
| Del Mar              | Aa3             | --   | 0.2                                | 0.2    | 0.1    | 0.1    | 611                             | 539    | 508    | 441    |
| Downey               | A1              | --   | 0.3                                | 0.3    | 0.2    | 0.2    | 154                             | 145    | 133    | 121    |
| El Segundo           | --              | A1   | 0.0                                | 0.0    | 0.2    | 0.2    | 208                             | 156    | 760    | 761    |
| Encinitas            | Aa2             | A1   | 0.5                                | 0.5    | 0.4    | 0.3    | 570                             | 546    | 524    | 499    |
| Folsom               | A1              | A3   | 1.0                                | 0.7    | 0.6    | 0.4    | 932                             | 698    | 631    | 577    |
| Fremont              | Aa2             | --   | 0.6                                | 0.6    | 0.7    | 0.6    | 702                             | 749    | 865    | 840    |
| Fresno               | A1              | A3   | 1.2                                | 1.4    | 1.4    | 1.3    | 473                             | 565    | 617    | 620    |

## 2007 Medians for California Cities

Table 2: Comparative Debt Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Net Direct Debt as % of Full Value |        |        |        | Net Direct Debt per Capita (\$) |         |         |         |
|----------------------|-----------------|------|------------------------------------|--------|--------|--------|---------------------------------|---------|---------|---------|
|                      | GO/Issuer       | COP  | FY2003                             | FY2004 | FY2005 | FY2006 | FY2003                          | FY2004  | FY2005  | FY2006  |
| Fullerton            | --              | A2   | 0.4                                | 0.4    | 0.4    | 1.0    | 291                             | 293     | 321     | 874     |
| Galt                 | --              | Baa2 | 1.0                                | 1.3    | 0.9    | 0.9    | 403                             | 576     | 462     | 538     |
| Gardena              | --              | Baa3 | 1.2                                | 1.1    | 1.0    | 0.9    | 619                             | 623     | 613     | 564     |
| Glendale             | Aa2             | Aa3  | 0.5                                | 0.4    | 0.4    | 0.3    | 325                             | 316     | 329     | 314     |
| Hayward              | Aa3             | A2   | 0.4                                | 0.3    | 0.3    | 0.2    | 296                             | 289     | 259     | 254     |
| Huntington Beach     | Aa2             | A1   | 0.5                                | 0.5    | 0.4    | 0.4    | 448                             | 483     | 441     | 419     |
| Industry             | A1              | --   | 5.1                                | 5.0    | 6.9    | 7.0    | 294,601                         | 273,561 | 390,415 | 404,927 |
| Inglewood            | A3              | --   | 0.7                                | 0.6    | 0.5    | --     | 256                             | 246     | 236     | --      |
| La Mesa              | A1              | A3   | 0.1                                | 0.1    | 0.6    | 0.7    | 58                              | 50      | 418     | 545     |
| La Mirada            | --              | A2   | 0.0                                | --     | --     | 0.3    | 0                               | --      | --      | 253     |
| Laguna Beach         | Aa2             | --   | 0.2                                | 0.2    | 0.1    | 0.1    | 493                             | 445     | 399     | 348     |
| Laguna Hills         | --              | A1   | 0.6                                | 0.6    | 0.5    | 0.4    | 731                             | 702     | 673     | 644     |
| Livermore            | Aa3             | A2   | 1.0                                | 0.9    | 0.7    | 0.5    | 1,092                           | 1,042   | 905     | 669     |
| Long Beach           | Aa3             | A2   | 1.1                                | 1.2    | 1.1    | 1.0    | 604                             | 699     | 695     | 712     |
| Los Angeles          | Aa2             | A1   | 1.1                                | 1.0    | 1.0    | 1.0    | 674                             | 714     | 757     | 828     |
| Los Banos            | A3              | Baa2 | 1.6                                | 0.3    | 0.2    | 0.2    | 687                             | 137     | 124     | 113     |
| Los Gatos            | Aa2             | Aa3  | 0.2                                | 0.2    | 0.2    | 0.2    | 447                             | 434     | 419     | 400     |
| Manhattan Beach      | Aaa             | Aa2  | 0.1                                | 0.1    | 0.3    | 0.1    | 264                             | 254     | 603     | 263     |
| Martinez             | A1              | A2   | 0.1                                | 0.4    | 0.3    | 0.3    | 60                              | 366     | 296     | 286     |
| Menlo Park           | Aa1             | --   | 0.3                                | 0.2    | 0.2    | 0.2    | 579                             | 569     | 556     | 535     |
| Milpitas             | Aa2             | A1   | 0.1                                | 0.1    | 0.0    | 0.0    | 106                             | 91      | 73      | 55      |
| Mission Viejo        | Aa2             | Aa3  | 0.2                                | 0.2    | 0.0    | 0.0    | 203                             | 201     | 29      | 28      |
| Modesto              | --              | A3   | 1.0                                | 0.8    | 0.8    | 0.7    | 464                             | 426     | 417     | 413     |
| Montebello           | A2              | Baa1 | 1.1                                | 1.0    | 1.0    | 0.9    | 532                             | 516     | 528     | 504     |
| Monterey             | --              | A1   | 0.6                                | 0.5    | 0.4    | 0.3    | 582                             | 537     | 432     | 418     |
| Moreno Valley        | --              | Baa1 | 0.3                                | 0.3    | 0.2    | 0.1    | 127                             | 112     | 70      | 66      |
| Morgan Hill          | Aa3             | A2   | 0.0                                | 0.0    | 0.0    | 0.0    | 38                              | 34      | 31      | 26      |
| Newark               | --              | A2   | 0.3                                | 0.3    | 0.3    | 0.3    | 358                             | 355     | 331     | 335     |
| Novato               | Aa3             | --   | 0.4                                | 0.4    | 0.4    | 0.6    | 442                             | 416     | 486     | 788     |
| Oakland              | A1              | A3   | 3.2                                | 3.2    | 2.4    | 3.5    | 2,034                           | 2,231   | 1,816   | 2,854   |

## 2007 Medians for California Cities

Table 2: Comparative Debt Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Net Direct Debt as % of Full Value |        |        |        | Net Direct Debt per Capita (\$) |        |        |        |
|----------------------|-----------------|------|------------------------------------|--------|--------|--------|---------------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                             | FY2004 | FY2005 | FY2006 | FY2003                          | FY2004 | FY2005 | FY2006 |
| Oceanside            | --              | A2   | 0.7                                | 0.6    | 0.5    | 0.4    | 457                             | 434    | 415    | 365    |
| Palmdale             | A2              | A3   | 1.0                                | 0.9    | 1.0    | 0.8    | 443                             | 427    | 519    | 500    |
| Palo Alto            | Aaa             | Aa2  | 0.1                                | 0.1    | 0.1    | 0.1    | 235                             | 223    | 260    | 172    |
| Pasadena             | --              | A1   | 1.4                                | 1.3    | 1.0    | 1.0    | 1,219                           | 1,154  | 992    | 1111   |
| Petaluma             | A1              | A3   | 0.1                                | 0.1    | 0.1    | 0.1    | 68                              | 114    | 115    | 112    |
| Pleasanton           | Aa2             | A1   | 0.3                                | 0.3    | 0.2    | 0.0    | 526                             | 506    | 484    | 0      |
| Poway                | Aa2             | A1   | 1.1                                | 1.0    | 0.9    | 0.8    | 1,197                           | 1,174  | 1,149  | 1,132  |
| Rancho Mirage        | Aa2             | Aa3  | 0.1                                | 0.1    | 0.0    | 0.0    | 213                             | 196    | 0      | 0      |
| Redding              | --              | A3   | 0.8                                | 0.7    | 0.7    | 0.7    | 422                             | 429    | 477    | 437    |
| Redondo Beach        | Aa2             | --   | 0.0                                | 0.0    | 0.0    | 0.0    | 0                               | 0      | 0      | 0      |
| Redwood City         | --              | A1   | 0.3                                | 0.3    | 0.3    | 0.2    | 380                             | 420    | 394    | 364    |
| Richmond             | A3              | --   | 0.5                                | 0.4    | 0.8    | 0.9    | 377                             | 346    | 772    | 877    |
| Ridgecrest           | --              | Baa2 | 1.4                                | 1.2    | 1.1    | 2.1    | 419                             | 403    | 401    | 848    |
| Riverside            | --              | A3   | 0.1                                | 0.7    | 0.6    | 0.6    | 39                              | 317    | 296    | 281    |
| Roseville            | Aa3             | A2   | 0.3                                | 0.2    | 0.2    | 0.1    | 285                             | 262    | 204    | 182    |
| Sacramento           | Aa2             | Aa3  | 1.6                                | 1.7    | 1.5    | 1.4    | 794                             | 942    | 940    | 960    |
| San Bruno            | A1              | A3   | 0.3                                | 0.3    | 0.3    | 0.3    | 284                             | 272    | 259    | 273    |
| San Carlos           | Aa2             | --   | 0.2                                | 0.2    | 0.2    | 0.2    | 314                             | 311    | 307    | 315    |
| San Diego            | A3              | Baa2 | 0.6                                | 0.5    | 0.4    | --     | 498                             | 476    | 442    | --     |
| San Francisco        | Aa3             | A2   | 1.9                                | 1.7    | 1.8    | 1.8    | 2,222                           | 2,176  | 2,485  | 2,638  |
| San Jose             | Aa1             | Aa3  | 1.2                                | 1.1    | 1.2    | 1.2    | 878                             | 858    | 1,025  | 1,097  |
| San Leandro          | Aa3             | A2   | 0.7                                | 0.6    | 0.5    | 0.5    | 552                             | 545    | 537    | 523    |
| San Luis Obispo      | A1              | A3   | 0.5                                | 0.5    | 0.5    | 0.5    | 428                             | 416    | 493    | 527    |
| San Mateo            | Aa2             | --   | 0.2                                | 0.4    | 0.4    | 0.3    | 281                             | 520    | 523    | 500    |
| San Ramon            | Aa2             | Aa3  | 0.3                                | 0.3    | 0.2    | 0.2    | 482                             | 467    | 410    | 395    |
| Santa Ana            | --              | A3   | 0.9                                | 0.9    | 0.7    | 0.6    | 378                             | 370    | 320    | 307    |
| Santa Barbara        | Aa3             | A1   | 0.1                                | 0.1    | 0.0    | 0.0    | 67                              | 65     | 41     | 38     |
| Santa Clara          | --              | Aa3  | 0.4                                | 0.4    | 0.4    | 0.4    | 767                             | 658    | 673    | 625    |
| Santa Cruz           | A1              | --   | 0.4                                | 0.3    | 0.3    | 0.3    | 310                             | 277    | 268    | 307    |
| Santa Monica         | Aaa             | Aa1  | 0.5                                | 0.5    | 0.6    | 0.6    | 854                             | 813    | 1,215  | 1,160  |

## 2007 Medians for California Cities

Table 2: Comparative Debt Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Net Direct Debt as % of Full Value |        |        |        | Net Direct Debt per Capita (\$) |        |        |        |
|----------------------|-----------------|------|------------------------------------|--------|--------|--------|---------------------------------|--------|--------|--------|
|                      | GO/Issuer       | COP  | FY2003                             | FY2004 | FY2005 | FY2006 | FY2003                          | FY2004 | FY2005 | FY2006 |
| Santa Rosa           | Aa2             | A1   | 0.1                                | 0.5    | 0.4    | 0.5    | 114                             | 434    | 419    | 486    |
| Saratoga             | Aa1             | --   | 0.2                                | 0.2    | 0.2    | 0.2    | 510                             | 496    | 487    | 472    |
| Seal Beach           | --              | Baa1 | 0.1                                | 0.4    | 0.4    | 0.3    | 68                              | 508    | 488    | 377    |
| South San Francisco  | Aa3             | A2   | 0.1                                | 0.1    | 0.1    | 0.1    | 120                             | 104    | 100    | 104    |
| Stockton             | A1              | A3   | 0.2                                | 0.2    | 0.4    | 0.4    | 102                             | 98     | 208    | 210    |
| Suisun City          | A3              | Baa2 | 0.6                                | 0.6    | 0.5    | 0.4    | 89                              | 86     | 82     | 79     |
| Sunnyvale            | --              | A1   | 0.2                                | 0.2    | 0.2    | 0.2    | 284                             | 274    | 261    | 248    |
| Thousand Oaks        | --              | A1   | 0.2                                | 0.1    | 0.1    | 0.1    | 199                             | 185    | 145    | 143    |
| Torrance             | Aa2             | A1   | 0.3                                | 0.2    | 0.3    | 0.3    | 278                             | 264    | 369    | 344    |
| Watsonville          | --              | A2   | 0.0                                | 0.3    | 0.3    | 0.2    | 0                               | 164    | 149    | 130    |
| West Hollywood       | A1              | --   | 0.7                                | 0.7    | 0.5    | 0.4    | 794                             | 770    | 633    | 619    |

## 2007 Medians for California Cities

Table 3: Comparative SocioEconomic Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Per Capita Income |            |         |                   |                       | Median Family Income |            |         |                   |                       |
|----------------------|-----------------|------|-------------------|------------|---------|-------------------|-----------------------|----------------------|------------|---------|-------------------|-----------------------|
|                      | GO/Issuer       | COP  | 1999              |            |         | 2006 <sup>1</sup> | margin of error (+/-) | 1999                 |            |         | 2006 <sup>1</sup> | margin of error (+/-) |
|                      |                 |      | City              | % of State | % of US |                   |                       | City                 | % of State | % of US |                   |                       |
| Agoura Hills         | Aa3             | A2   | 39,700            | 174.8      | 183.9   | --                | --                    | 95,765               | 180.6      | 191.4   | --                | --                    |
| Alameda              | A1              | --   | 30,982            | 136.4      | 143.5   | 36,043            | 2,574                 | 68,625               | 129.4      | 137.1   | 79,278            | 9,184                 |
| Albany               | --              | A3   | 28,494            | 125.5      | 132.0   | --                | --                    | 64,269               | 121.2      | 128.4   | --                | --                    |
| Anaheim              | Aa2             | A3   | 18,266            | 80.4       | 84.6    | 22,320            | 1,416                 | 49,969               | 94.2       | 99.8    | 60,730            | 2,809                 |
| Azusa                | A2              | Baa1 | 13,412            | 59.1       | 62.1    | --                | --                    | 40,918               | 77.2       | 81.8    | --                | --                    |
| Bakersfield          | --              | A2   | 17,678            | 77.8       | 81.9    | 23,413            | 1,094                 | 45,556               | 85.9       | 91.0    | 59,130            | 4,418                 |
| Benicia              | A1              | --   | 31,226            | 137.5      | 144.7   | --                | --                    | 77,974               | 147.1      | 155.8   | --                | --                    |
| Berkeley             | Aa3             | A1   | 30,477            | 134.2      | 141.2   | 31,888            | 2,322                 | 70,434               | 132.8      | 140.7   | 87,033            | 11,599                |
| Beverly Hills        | Aaa             | Aa2  | 65,507            | 288.4      | 303.5   | --                | --                    | 102,611              | 193.5      | 205.0   | --                | --                    |
| Brentwood            | A2              | --   | 24,909            | 109.7      | 115.4   | --                | --                    | 75,753               | 142.9      | 151.4   | --                | --                    |
| Burbank              | Aa2             | --   | 25,713            | 113.2      | 119.1   | 29,832            | 2,207                 | 56,767               | 107.1      | 113.4   | 69,058            | 6,005                 |
| Calabasas            | Aa2             | A1   | 48,189            | 212.2      | 223.2   | --                | --                    | 107,330              | 202.4      | 214.5   | --                | --                    |
| Camarillo            | Aa3             | A2   | 28,635            | 126.1      | 132.6   | --                | --                    | 72,676               | 137.1      | 145.2   | --                | --                    |
| Campbell             | --              | A1   | 34,441            | 151.6      | 159.5   | --                | --                    | 78,663               | 148.4      | 157.2   | --                | --                    |
| Carlsbad             | --              | A1   | 34,863            | 153.5      | 161.5   | 44,168            | 3,452                 | 77,151               | 145.5      | 154.2   | 107,018           | 9,553                 |
| Chula Vista          | A1              | A3   | 18,556            | 81.7       | 86.0    | 22,087            | 1,032                 | 50,136               | 94.6       | 100.2   | 62,310            | 4,257                 |
| Clovis               | A1              | A3   | 18,690            | 82.3       | 86.6    | 24,992            | 1,720                 | 50,859               | 95.9       | 101.6   | 68,747            | 5,737                 |
| Colma                | A2              | A3   | 20,240            | 89.1       | 93.8    | --                | --                    | 60,556               | 114.2      | 121.0   | --                | --                    |
| Concord              | Aa3             | A2   | 24,727            | 108.9      | 114.5   | 28,657            | 1,866                 | 62,093               | 117.1      | 124.1   | 66,704            | 6,577                 |
| Corona               | A1              | A3   | 21,001            | 92.5       | 97.3    | 25,806            | 1,477                 | 63,505               | 119.8      | 126.9   | 78,733            | 6,349                 |
| Costa Mesa           | Aa2             | Aa3  | 23,342            | 102.8      | 108.1   | 29,490            | 2,275                 | 55,456               | 104.6      | 110.8   | 74,886            | 6,553                 |
| Cupertino            | --              | Aa3  | 44,749            | 197.0      | 207.3   | --                | --                    | 109,455              | 206.4      | 218.7   | --                | --                    |
| Danville             | Aa2             | Aa3  | 50,773            | 223.6      | 235.2   | --                | --                    | 125,867              | 237.4      | 251.5   | --                | --                    |
| Del Mar              | Aa3             | --   | 62,425            | 274.9      | 289.2   | --                | --                    | 92,270               | 174.0      | 184.4   | --                | --                    |
| Downey               | A1              | --   | 18,197            | 80.1       | 84.3    | 22,134            | 2,153                 | 50,017               | 94.3       | 99.9    | 65,050            | 5,395                 |
| El Segundo           | --              | A1   | 33,996            | 149.7      | 157.5   | --                | --                    | 74,007               | 139.6      | 147.9   | --                | --                    |
| Encinitas            | Aa2             | A1   | 34,336            | 151.2      | 159.1   | --                | --                    | 78,104               | 156.1      | 147.3   | --                | --                    |
| Folsom               | A1              | A3   | 30,210            | 133.0      | 139.9   | 34,815            | 2,651                 | 82,448               | 155.5      | 164.7   | 102,562           | 6,683                 |
| Fremont              | Aa2             | --   | 31,411            | 138.3      | 145.5   | 34,401            | 1,350                 | 82,199               | 155.0      | 164.2   | 97,499            | 5,791                 |

## 2007 Medians for California Cities

Table 3: Comparative SocioEconomic Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Per Capita Income |            |         |                   |                       | Median Family Income |            |         |                   |                       |
|----------------------|-----------------|------|-------------------|------------|---------|-------------------|-----------------------|----------------------|------------|---------|-------------------|-----------------------|
|                      | GO/Issuer       | COP  | 1999              |            |         | 2006 <sup>1</sup> | margin of error (+/-) | 1999                 |            |         | 2006 <sup>1</sup> | margin of error (+/-) |
|                      |                 |      | City              | % of State | % of US |                   |                       | City                 | % of State | % of US |                   |                       |
| Fresno               | A1              | A3   | 15,010            | 66.1       | 69.5    | 18,697            | 983                   | 35,892               | 67.7       | 71.7    | 43,946            | 2,245                 |
| Fullerton            | --              | A2   | 23,370            | 102.9      | 108.3   | 26,825            | 1,960                 | 57,345               | 108.1      | 114.6   | 71,490            | 5,784                 |
| Galt                 | --              | Baa2 | 16,620            | 73.2       | 77.0    | --                | --                    | 47,845               | 90.2       | 95.6    | --                | --                    |
| Gardena              | --              | Baa3 | 17,263            | 76.0       | 80.0    | --                | --                    | 44,906               | 84.7       | 89.7    | --                | --                    |
| Glendale             | Aa2             | Aa3  | 22,227            | 97.9       | 103.0   | 27,946            | 1,613                 | 47,633               | 89.8       | 95.2    | 53,721            | 4,504                 |
| Hayward              | Aa3             | A2   | 19,695            | 86.7       | 91.2    | 23,196            | 1,745                 | 54,712               | 103.2      | 109.3   | 78,487            | 7,770                 |
| Huntington Beach     | Aa2             | A1   | 31,964            | 140.7      | 148.1   | 39,910            | 2,399                 | 74,378               | 140.3      | 148.6   | 89,971            | 7,369                 |
| Industry             | A1              | --   | 9,877             | 43.5       | 45.8    | --                | --                    | 47,321               | 89.2       | 94.6    | --                | --                    |
| Inglewood            | A3              | --   | 14,776            | 65.1       | 68.4    | 15,909            | 1,174                 | 36,541               | 68.9       | 73.0    | 40,906            | 3,478                 |
| La Mesa              | A1              | A3   | 22,372            | 98.5       | 103.6   | --                | --                    | 50,398               | 95.0       | 100.7   | --                | --                    |
| La Mirada            | --              | A2   | 22,404            | 98.6       | 103.8   | --                | --                    | 66,598               | 125.6      | 133.1   | --                | --                    |
| Laguna Beach         | Aa2             | --   | 58,732            | 258.6      | 272.1   | --                | --                    | 100,778              | 190.1      | 201.4   | --                | --                    |
| Laguna Hills         | --              | A1   | 36,133            | 159.1      | 167.4   | --                | --                    | 81,334               | 162.5      | 153.4   | --                | --                    |
| Livermore            | Aa3             | A2   | 31,062            | 136.8      | 143.9   | 37,289            | 3,105                 | 82,421               | 155.4      | 164.7   | 100,121           | 9,044                 |
| Long Beach           | Aa3             | A2   | 19,040            | 83.8       | 88.2    | 22,908            | 969                   | 40,002               | 75.4       | 79.9    | 49,569            | 2,965                 |
| Los Angeles          | Aa2             | A1   | 20,671            | 91.0       | 95.8    | 24,349            | 444                   | 39,942               | 75.3       | 79.8    | 48,741            | 1,028                 |
| Los Banos            | A3              | Baa2 | 15,582            | 68.6       | 72.2    | --                | --                    | 45,304               | 85.4       | 90.5    | --                | --                    |
| Los Gatos            | Aa2             | Aa3  | 56,094            | 247.0      | 259.9   | --                | --                    | 119,194              | 224.8      | 238.2   | --                | --                    |
| Manhattan Beach      | Aaa             | Aa2  | 61,136            | 269.2      | 283.2   | --                | --                    | 122,686              | 231.4      | 245.1   | --                | --                    |
| Martinez             | A1              | A2   | 29,701            | 130.8      | 137.6   | --                | --                    | 77,411               | 146.0      | 154.7   | --                | --                    |
| Menlo Park           | Aa1             | --   | 53,341            | 234.9      | 247.1   | --                | --                    | 105,550              | 199.1      | 210.9   | --                | --                    |
| Milpitas             | Aa2             | A1   | 27,823            | 122.5      | 128.9   | --                | --                    | 84,827               | 160.0      | 169.5   | --                | --                    |
| Mission Viejo        | Aa2             | Aa3  | 33,302            | 146.6      | 154.3   | 37,206            | 2,389                 | 86,902               | 173.6      | 163.9   | 99,857            | 4,214                 |
| Modesto              | --              | A3   | 17,797            | 78.4       | 82.4    | 23,231            | 1,297                 | 45,681               | 86.1       | 91.3    | 55,063            | 5,159                 |
| Montebello           | A2              | Baa1 | 15,125            | 66.6       | 70.1    | --                | --                    | 41,257               | 77.8       | 82.4    | --                | --                    |
| Monterey             | --              | A1   | 27,133            | 119.5      | 125.7   | --                | --                    | 58,757               | 117.4      | 110.8   | --                | --                    |
| Moreno Valley        | --              | Baa1 | 17,869            | 78.7       | 82.8    | 17,869            | 987                   | 57,206               | 114.3      | 107.9   | 57,206            | 5,848                 |
| Morgan Hill          | Aa3             | A2   | 33,047            | 145.5      | 153.1   | --                | --                    | 90,134               | 170.0      | 180.1   | --                | --                    |
| Newark               | --              | A2   | 23,641            | 104.1      | 109.5   | --                | --                    | 71,351               | 134.6      | 142.6   | --                | --                    |

## 2007 Medians for California Cities

Table 3: Comparative SocioEconomic Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Per Capita Income |            |         |                   |                       | Median Family Income |            |         |                   |                       |
|----------------------|-----------------|------|-------------------|------------|---------|-------------------|-----------------------|----------------------|------------|---------|-------------------|-----------------------|
|                      | GO/Issuer       | COP  | 1999              |            |         | 2006 <sup>1</sup> | margin of error (+/-) | 1999                 |            |         | 2006 <sup>1</sup> | margin of error (+/-) |
|                      |                 |      | City              | % of State | % of US |                   |                       | City                 | % of State | % of US |                   |                       |
| Novato               | Aa3             | --   | 32,402            | 142.7      | 150.1   | --                | --                    | 74,434               | 140.4      | 148.7   | --                | --                    |
| Oakland              | A1              | A3   | 21,936            | 96.6       | 101.6   | 26,473            | 1,109                 | 44,384               | 83.7       | 88.7    | 51,727            | 2,471                 |
| Oceanside            | --              | A2   | 20,329            | 89.5       | 94.2    | 25,919            | 1,451                 | 52,232               | 98.5       | 104.4   | 65,845            | 3,644                 |
| Palmdale             | A2              | A3   | 16,384            | 72.1       | 75.9    | 19,095            | 1,285                 | 49,293               | 93.0       | 98.5    | 69,637            | 4,213                 |
| Palo Alto            | Aaa             | Aa2  | 56,257            | 247.7      | 260.6   | --                | --                    | 117,574              | 221.7      | 234.9   | --                | --                    |
| Pasadena             | --              | A1   | 28,186            | 124.1      | 130.6   | 34,953            | 2,940                 | 53,639               | 101.2      | 107.2   | 110,110           | 9,928                 |
| Petaluma             | A1              | A3   | 27,087            | 119.3      | 125.5   | --                | --                    | 71,158               | 134.2      | 142.2   | --                | --                    |
| Pleasanton           | Aa2             | A1   | 41,623            | 183.3      | 192.8   | 43,303            | 2,970                 | 102,796              | 193.9      | 205.4   | 117,898           | 12,717                |
| Poway                | Aa2             | A1   | 29,788            | 131.2      | 138.0   | --                | --                    | 77,875               | 146.9      | 155.6   | --                | --                    |
| Rancho Mirage        | Aa2             | Aa3  | 58,603            | 258.0      | 271.5   | --                | --                    | 78,384               | 147.8      | 156.6   | --                | --                    |
| Redding              | --              | A3   | 18,207            | 80.2       | 84.3    | 22,879            | 1,782                 | 41,164               | 77.6       | 82.3    | 48,873            | 6,393                 |
| Redondo Beach        | Aa2             | --   | 38,305            | 168.7      | 177.4   | 47,119            | 3,838                 | 80,543               | 151.9      | 160.9   | 103,463           | 10,509                |
| Redwood City         | --              | A1   | 35,794            | 157.6      | 165.8   | 35,794            | 3,114                 | 86,015               | 171.9      | 162.2   | 86,015            | 10,948                |
| Richmond             | A3              | --   | 19,788            | 87.1       | 91.7    | 22,126            | 1,624                 | 46,659               | 88.0       | 93.2    | 54,957            | 9,622                 |
| Ridgecrest           | --              | Baa2 | 21,312            | 93.8       | 98.7    | --                | --                    | 52,725               | 99.4       | 105.4   | --                | --                    |
| Riverside            | --              | A3   | 21,531            | 94.8       | 99.7    | 21,531            | 1,002                 | 58,101               | 116.1      | 109.6   | 58,101            | 3,493                 |
| Roseville            | Aa3             | A2   | 27,021            | 119.0      | 125.2   | 33,916            | 3,178                 | 65,929               | 124.3      | 131.7   | 82,769            | 6,368                 |
| Sacramento           | Aa2             | Aa3  | 18,721            | 82.4       | 86.7    | 23,886            | 862                   | 42,051               | 79.3       | 84.0    | 52,341            | 2,338                 |
| San Bruno            | A1              | A3   | 26,360            | 116.1      | 122.1   | --                | --                    | 70,251               | 132.5      | 140.4   | --                | --                    |
| San Carlos           | Aa2             | --   | 46,628            | 205.3      | 216.0   | --                | --                    | 103,971              | 196.1      | 207.8   | --                | --                    |
| San Diego            | A3              | Baa2 | 23,609            | 104.0      | 109.4   | 29,846            | 640                   | 53,060               | 100.1      | 106.0   | 71,026            | 1,576                 |
| San Francisco        | Aa3             | A2   | 34,556            | 152.2      | 160.1   | 41,734            | 1,335                 | 63,545               | 119.8      | 127.0   | 79,423            | 3,574                 |
| San Jose             | Aa1             | Aa3  | 26,697            | 117.6      | 123.7   | 30,794            | 667                   | 74,813               | 141.1      | 149.5   | 83,089            | 2,113                 |
| San Leandro          | Aa3             | A2   | 23,895            | 105.2      | 110.7   | 27,052            | 1,951                 | 60,266               | 113.7      | 120.4   | 66,837            | 4,738                 |
| San Luis Obispo      | A1              | A3   | 20,386            | 89.8       | 94.4    | --                | --                    | 56,319               | 106.2      | 112.5   | --                | --                    |
| San Mateo            | Aa2             | --   | 36,176            | 159.3      | 167.6   | 42,446            | 3,466                 | 76,223               | 143.7      | 152.3   | 90,613            | 11,994                |
| San Ramon            | Aa2             | Aa3  | 42,336            | 186.4      | 196.1   | --                | --                    | 106,321              | 200.5      | 212.4   | --                | --                    |
| Santa Ana            | --              | A3   | 12,152            | 53.5       | 56.3    | 15,799            | 678                   | 41,050               | 77.4       | 82.0    | 52,480            | 3,382                 |
| Santa Barbara        | Aa3             | A1   | 26,466            | 116.5      | 122.6   | 35,286            | 4,162                 | 57,880               | 109.2      | 115.7   | 64,936            | 7,549                 |

## 2007 Medians for California Cities

Table 3: Comparative SocioEconomic Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Per Capita Income |            |         |                   |                       | Median Family Income |            |         |                   |                       |
|----------------------|-----------------|------|-------------------|------------|---------|-------------------|-----------------------|----------------------|------------|---------|-------------------|-----------------------|
|                      | GO/Issuer       | COP  | 1999              |            |         | 2006 <sup>1</sup> | margin of error (+/-) | 1999                 |            |         | 2006 <sup>1</sup> | margin of error (+/-) |
|                      |                 |      | City              | % of State | % of US |                   |                       | City                 | % of State | % of US |                   |                       |
| Santa Clara          | --              | Aa3  | 35,608            | 156.8      | 165.0   | 35,680            | 2,491                 | 90,701               | 181.2      | 171.1   | 90,701            | 8,575                 |
| Santa Cruz           | A1              | --   | 25,758            | 113.4      | 119.3   | --                | --                    | 62,231               | 117.4      | 124.3   | --                | --                    |
| Santa Monica         | Aaa             | Aa1  | 42,874            | 188.8      | 198.6   | 57,230            | 5,929                 | 75,989               | 143.3      | 151.8   | 100,996           | 22,320                |
| Santa Rosa           | Aa2             | A1   | 24,495            | 107.9      | 113.5   | 28,744            | 1,665                 | 59,659               | 112.5      | 119.2   | 71,476            | 3,686                 |
| Saratoga             | Aa1             | --   | 65,400            | 288.0      | 303.0   | --                | --                    | 155,246              | 292.8      | 310.2   | --                | --                    |
| Seal Beach           | --              | Baa1 | 34,589            | 152.3      | 160.2   | --                | --                    | 72,071               | 135.9      | 144.0   | --                | --                    |
| South San Francisco  | Aa3             | A2   | 23,562            | 103.7      | 109.1   | --                | --                    | 66,598               | 125.6      | 133.1   | --                | --                    |
| Stockton             | A1              | A3   | 15,405            | 67.8       | 71.4    | 19,495            | 864                   | 40,434               | 76.3       | 80.8    | 52,141            | 2,334                 |
| Suisun City          | A3              | Baa2 | 20,386            | 89.8       | 94.4    | --                | --                    | 63,616               | 127.1      | 120.0   | --                | --                    |
| Sunnyvale            | --              | A1   | 36,524            | 160.8      | 169.2   | 38,058            | 2,559                 | 81,634               | 154.0      | 163.1   | 98,568            | 8,390                 |
| Thousand Oaks        | --              | A1   | 34,314            | 151.1      | 159.0   | 40,411            | 2,810                 | 86,041               | 162.3      | 171.9   | 102,824           | 4,138                 |
| Torrance             | Aa2             | A1   | 28,144            | 123.9      | 130.4   | 32,756            | 1,928                 | 67,098               | 126.5      | 134.1   | 82,110            | 5,229                 |
| Watsonville          | --              | A2   | 13,205            | 58.1       | 61.2    | --                | --                    | 40,293               | 76.0       | 80.5    | --                | --                    |
| West Hollywood       | A1              | --   | 38,302            | 168.6      | 177.4   | --                | --                    | 41,463               | 78.2       | 82.8    | --                | --                    |

<sup>1</sup> 2006 figures are from the U.S. Census Bureau American Community Survey which provides data for areas with populations of 65,000 or more. Because the figures are not available for all areas and have very large margins of error Moody's does not rely heavily on them as credit factors.

## 2007 Medians for California Cities

Table 4: Comparative Tax Base Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total Assessed Value |            |            |            |            | 5-Yr Avg AV Change (%) |        |        |        |        | AV per Capita (\$) |         |         |         |         |
|----------------------|-----------------|------|----------------------|------------|------------|------------|------------|------------------------|--------|--------|--------|--------|--------------------|---------|---------|---------|---------|
|                      | GO/Issuer       | COP  | FY2002               | FY2003     | FY2004     | FY2005     | FY2006     | FY2002                 | FY2003 | FY2004 | FY2005 | FY2006 | FY2002             | FY2003  | FY2004  | FY2005  | FY2006  |
| Agoura Hills         | Aa3             | A2   | 2,541,776            | 2,706,589  | 2,862,688  | 3,028,997  | 3,345,473  | 4.2                    | 5.3    | 5.9    | 5.9    | 6.9    | 117,111            | 124,247 | 125,211 | 133,055 | 147,599 |
| Alameda              | A1              | --   | 5,742,554            | 6,070,521  | 6,429,170  | 6,838,326  | 7,432,631  | 6.8                    | 7.2    | 7.2    | 6.8    | 7.2    | 78,744             | 84,542  | 90,379  | 96,893  | 105,131 |
| Albany               | --              | A3   | 1,082,422            | 1,149,790  | 1,236,099  | 1,342,657  | 1,484,090  | 6.1                    | 6.8    | 7.0    | 7.8    | 7.8    | 65,096             | 70,109  | 76,227  | 83,948  | 92,959  |
| Anaheim              | Aa2             | A3   | 21,879,591           | 25,410,662 | 24,974,183 | 26,530,072 | 28,544,930 | 6.5                    | 9.2    | 7.8    | 8.0    | 7.6    | 65,775             | 76,455  | 74,823  | 79,957  | 85,355  |
| Azusa                | A2              | Baa1 | 1,806,278            | 1,957,030  | 2,163,884  | 2,304,146  | 2,578,974  | 3.4                    | 4.8    | 6.5    | 7.3    | 8.6    | 38,993             | 41,673  | 45,663  | 48,900  | 54,786  |
| Bakersfield          | --              | A2   | 10,778,120           | 11,527,340 | 12,833,870 | 14,259,160 | 16,888,870 | 4.5                    | 5.4    | 6.9    | 7.7    | 10.2   | 41,300             | 42,531  | 45,200  | 48,248  | 54,764  |
| Benicia              | A1              | --   | 3,241,360            | 9,617,979  | 3,784,660  | 3,987,461  | 4,322,299  | 5.5                    | 30.7   | 8.0    | 7.9    | 8.5    | 119,348            | 357,002 | 141,071 | 150,533 | 162,511 |
| Berkeley             | Aa3             | A1   | 7,510,673            | 8,040,509  | 8,652,486  | 9,259,133  | 9,959,172  | 6.2                    | 6.8    | 7.4    | 7.3    | 7.4    | 72,469             | 78,791  | 85,232  | 91,908  | 98,067  |
| Beverly Hills        | Aaa             | Aa2  | 11,840,285           | 12,417,968 | 13,160,634 | 14,080,381 | 15,355,303 | 6.4                    | 7.4    | 7.8    | 6.8    | 7.0    | 339,682            | 355,398 | 375,075 | 401,402 | 438,986 |
| Brentwood            | A2              | --   | 2,194,062            | 2,846,957  | 3,571,740  | 4,496,860  | 5,599,329  | 21.7                   | 25.0   | 26.9   | 26.9   | 27.0   | 69,593             | 78,571  | 89,681  | 102,682 | 117,764 |
| Burbank              | Aa2             | --   | 10,711,351           | 11,596,679 | 12,218,388 | 12,972,141 | 14,116,537 | 4.9                    | 6.0    | 6.3    | 6.5    | 6.6    | 104,082            | 112,198 | 117,356 | 124,603 | 135,323 |
| Calabasas            | Aa2             | A1   | 3,417,259            | 3,670,454  | 4,021,388  | 4,421,547  | 4,835,544  | 5.9                    | 7.2    | 8.3    | 8.3    | 8.5    | 165,085            | 162,770 | 173,913 | 172,548 | 188,704 |
| Camarillo            | Aa3             | A2   | 5,925,101            | 5,925,101  | 6,321,958  | 6,991,996  | 7,738,125  | 9.8                    | 9.4    | 9.3    | 7.0    | 7.6    | 99,675             | 98,025  | 103,826 | 113,551 | 123,832 |
| Campbell             | --              | A1   | 4,125,054            | 4,218,644  | 4,416,461  | 4,569,472  | 4,871,710  | 9.4                    | 8.8    | 8.2    | 7.0    | 6.2    | 110,078            | 113,560 | 119,322 | 123,359 | 129,843 |
| Carlsbad             | --              | A1   | 11,851,000           | 13,010,000 | 14,303,000 | 15,741,000 | 17,708,000 | 14.6                   | 15.2   | 14.1   | 12.1   | 11.0   | 136,786            | 148,904 | 160,632 | 173,411 | 190,556 |
| Chula Vista          | A1              | A3   | 10,138,827           | 11,555,041 | 13,166,561 | 15,302,390 | 18,657,000 | 9.4                    | 11.8   | 13.0   | 13.6   | 16.1   | 52,284             | 58,048  | 64,265  | 72,696  | 87,692  |
| Clovis               | A1              | A3   | 3,160,735            | 3,532,564  | 3,995,736  | 4,708,155  | 5,457,353  | 4.4                    | 6.2    | 8.1    | 10.8   | 13.0   | 42,424             | 44,968  | 48,507  | 54,413  | 61,102  |
| Colma                | A2              | A3   | 305,680              | 321,338    | 340,950    | 404,068    | 582,319    | 5.9                    | 6.4    | 5.5    | 7.6    | 13.6   | 259,271            | 264,258 | 241,809 | 289,862 | 415,645 |
| Concord              | Aa3             | A2   | 8,698,950            | 9,303,586  | 10,046,422 | 10,758,352 | 11,825,276 | 5.5                    | 6.8    | 7.5    | 7.7    | 8.3    | 69,467             | 74,442  | 80,806  | 87,287  | 96,767  |
| Corona               | A1              | A3   | 8,870,917            | 9,771,282  | 10,611,058 | 12,062,502 | 13,540,465 | 9.9                    | 11.4   | 11.2   | 11.6   | 11.3   | 64,131             | 68,593  | 72,979  | 80,747  | 90,118  |
| Costa Mesa           | Aa2             | Aa3  | 8,972,814            | 9,497,032  | 10,079,065 | 10,695,347 | 11,640,291 | 5.7                    | 6.3    | 7.1    | 7.0    | 6.8    | 81,478             | 86,681  | 91,287  | 97,381  | 106,005 |
| Cupertino            | --              | Aa3  | 8,470,974            | 9,497,034  | 10,079,065 | 10,695,347 | 11,640,291 | 10.1                   | 11.2   | 10.8   | 10.3   | 9.5    | 169,403            | 188,138 | 196,072 | 205,006 | 219,844 |
| Danville             | Aa2             | Aa3  | 6,065,656            | 6,468,490  | 6,949,250  | 7,415,873  | 8,002,738  | 7.9                    | 8.3    | 8.3    | 7.9    | 7.6    | 142,503            | 152,032 | 164,678 | 177,193 | 192,651 |
| Del Mar              | Aa3             | --   | 1,308,826            | 1,376,834  | 1,473,817  | 1,619,690  | 1,834,524  | 9.5                    | 10.0   | 9.9    | 9.2    | 9.7    | 294,648            | 309,470 | 332,991 | 369,961 | 419,896 |
| Downey               | A1              | --   | 5,157,310            | 5,417,940  | 5,855,766  | 6,266,554  | 7,001,934  | 3.2                    | 4.0    | 5.1    | 6.0    | 7.6    | 46,953             | 49,093  | 53,081  | 57,115  | 64,017  |
| El Segundo           | --              | A1   | 7,418,278            | 7,833,164  | 7,809,396  | 7,854,282  | 8,054,062  | 9.1                    | 10.2   | 7.9    | 6.2    | 4.2    | 452,748            | 475,227 | 473,526 | 475,527 | 488,925 |
| Encinitas            | Aa2             | A1   | 6,220,375            | 6,795,481  | 7,514,701  | 8,299,286  | 9,152,969  | 8.0                    | 9.3    | 9.7    | 10.0   | 10.0   | 104,194            | 110,842 | 120,306 | 132,725 | 145,713 |
| Folsom               | A1              | A3   | 5,288,433            | 6,050,974  | 6,617,143  | 7,369,838  | 8,492,767  | 13.0                   | 15.3   | 15.0   | 13.6   | 13.1   | 86,333             | 96,618  | 103,458 | 112,326 | 128,439 |
| Fremont              | Aa2             | --   | 22,900,425           | 24,039,244 | 25,185,581 | 26,158,996 | 28,181,430 | 8.7                    | 8.4    | 7.3    | 6.4    | 6.3    | 110,707            | 117,537 | 124,451 | 130,490 | 139,726 |
| Fresno               | A1              | A3   | 16,885,913           | 17,668,086 | 18,911,068 | 21,051,751 | 23,102,301 | 3.6                    | 4.1    | 5.1    | 6.6    | 7.6    | 37,927             | 39,136  | 41,316  | 45,654  | 49,500  |

## 2007 Medians for California Cities

Table 4: Comparative Tax Base Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total Assessed Value |             |             |             |             | 5-Yr Avg AV Change (%) |        |        |        |        | AV per Capita (\$) |           |           |           |           |
|----------------------|-----------------|------|----------------------|-------------|-------------|-------------|-------------|------------------------|--------|--------|--------|--------|--------------------|-----------|-----------|-----------|-----------|
|                      | GO/Issuer       | COP  | FY2002               | FY2003      | FY2004      | FY2005      | FY2006      | FY2002                 | FY2003 | FY2004 | FY2005 | FY2006 | FY2002             | FY2003    | FY2004    | FY2005    | FY2006    |
| Fullerton            | --              | A2   | 8,445,685            | 9,174,069   | 10,028,666  | 11,076,504  | 11,789,035  | 5.2                    | 6.6    | 8.2    | 9.0    | 8.5    | 65,551             | 69,898    | 75,155    | 83,416    | 88,694    |
| Galt                 | --              | Baa2 | 861,658              | 951,369     | 1,038,360   | 1,154,835   | 1,371,019   | 6.8                    | 8.5    | 9.9    | 10.4   | 11.9   | 38,603             | 42,137    | 45,215    | 49,835    | 58,601    |
| Gardena              | --              | Baa3 | 2,939,338            | 3,073,051   | 3,283,584   | 3,515,210   | 3,821,207   | 3.0                    | 3.7    | 4.5    | 5.0    | 6.8    | 49,271             | 51,268    | 54,977    | 58,693    | 63,971    |
| Glendale             | Aa2             | Aa3  | 13,739,043           | 14,399,104  | 15,543,085  | 16,573,866  | 18,005,194  | 4.6                    | 5.5    | 6.4    | 6.4    | 6.9    | 68,892             | 71,816    | 77,204    | 82,842    | 90,268    |
| Hayward              | Aa3             | A2   | 10,678,897           | 11,344,155  | 12,108,860  | 13,315,531  | 14,605,474  | 8.4                    | 8.5    | 8.4    | 8.5    | 8.3    | 74,825             | 80,264    | 86,003    | 94,912    | 103,875   |
| Huntington Beach     | Aa2             | A1   | 16,783,516           | 18,772,092  | 18,901,764  | 20,412,840  | 21,717,225  | 6.4                    | 7.9    | 6.2    | 7.9    | 5.7    | 86,603             | 96,640    | 96,781    | 104,974   | 111,693   |
| Industry             | A1              | --   | 4,203,843            | 4,539,032   | 4,544,437   | 4,913,895   | 5,141,159   | 5.4                    | 7.0    | 5.8    | 6.0    | 5.7    | 5,341,605          | 5,752,892 | 5,448,965 | 5,667,699 | 5,783,081 |
| Inglewood            | A3              | --   | 4,152,582            | 4,432,399   | 4,653,161   | 4,952,854   | 5,492,208   | 2.5                    | 3.6    | 4.4    | 5.3    | 6.6    | 36,122             | 38,473    | 40,352    | 43,269    | 47,794    |
| La Mesa              | A1              | A3   | 2,960,467            | 3,147,759   | 3,386,884   | 3,671,375   | 4,076,624   | 4.8                    | 5.7    | 6.1    | 6.8    | 7.8    | 53,860             | 57,682    | 62,889    | 69,166    | 76,855    |
| La Mirada            | --              | A2   | 3,352,400            | 3,500,114   | 3,724,609   | 3,941,144   | 4,419,017   | 5.3                    | 5.6    | 6.2    | 6.0    | 6.9    | 69,153             | 71,596    | 75,038    | 79,395    | 88,855    |
| Laguna Beach         | Aa2             | --   | 4,975,477            | 5,486,384   | 6,037,825   | 6,827,633   | 7,551,931   | 8.4                    | 9.6    | 10.3   | 10.9   | 11.0   | 205,862            | 227,405   | 248,982   | 282,987   | 312,567   |
| Laguna Hills         | --              | A1   | 3,778,529            | 3,967,296   | 4,197,734   | 4,507,641   | 4,909,472   | 6.5                    | 7.0    | 7.0    | 6.8    | 7.3    | 116,084            | 120,671   | 127,058   | 136,039   | 147,764   |
| Livermore            | Aa3             | A2   | 7,701,816            | 8,544,257   | 9,409,290   | 10,245,632  | 11,547,492  | 11.2                   | 12.1   | 11.9   | 11.3   | 11.4   | 100,508            | 109,902   | 120,658   | 130,669   | 145,365   |
| Long Beach           | Aa3             | A2   | 24,381,507           | 25,731,996  | 28,830,023  | 31,049,198  | 34,603,447  | 3.3                    | 4.5    | 6.8    | 8.0    | 8.5    | 51,611             | 54,120    | 60,496    | 65,503    | 73,236    |
| Los Angeles          | Aa2             | A1   | 229,978,775          | 244,252,348 | 265,977,144 | 286,911,342 | 315,398,196 | 5.4                    | 6.0    | 7.2    | 7.4    | 8.0    | 60,537             | 63,941    | 69,165    | 74,623    | 81,935    |
| Los Banos            | A3              | Baa2 | 1,146,387            | 1,345,998   | 1,486,268   | 1,680,361   | 2,095,450   | 9.2                    | 11.8   | 13.0   | 14.0   | 16.5   | 38,828             | 44,076    | 46,694    | 50,151    | 60,358    |
| Los Gatos            | Aa2             | Aa3  | 4,870,591            | 5,115,263   | 5,434,292   | 5,789,247   | 6,401,089   | 10.5                   | 10.0   | 9.2    | -9.0   | 8.5    | 172,661            | 182,845   | 194,568   | 206,545   | 225,661   |
| Manhattan Beach      | Aaa             | Aa2  | 6,365,175            | 6,923,341   | 7,554,435   | 8,216,801   | 9,080,889   | 8.5                    | 9.3    | 9.8    | 9.2    | 9.4    | 179,296            | 192,278   | 207,991   | 225,235   | 247,672   |
| Martinez             | A1              | A2   | 2,991,604            | 3,109,172   | 3,352,491   | 3,606,521   | 3,888,451   | 5.1                    | 6.2    | 6.9    | 7.4    | 7.2    | 81,500             | 84,962    | 92,342    | 100,415   | 109,248   |
| Menlo Park           | Aa1             | --   | 6,346,587            | 6,574,571   | 7,027,682   | 7,358,182   | 7,820,809   | 10.0                   | 10.7   | 8.3    | 7.0    | 6.8    | 209,617            | 220,542   | 236,153   | 248,076   | 260,859   |
| Milpitas             | Aa2             | A1   | 9,379,424            | 9,822,845   | 9,397,563   | 9,338,957   | 9,960,540   | 11.4                   | 8.8    | 6.3    | 4.6    | 4.7    | 147,244            | 155,718   | 149,886   | 147,342   | 154,927   |
| Mission Viejo        | Aa2             | Aa3  | 8,832,952            | 9,329,474   | 9,874,604   | 10,511,973  | 11,473,356  | 7.0                    | 7.6    | 7.4    | 6.8    | 6.8    | 90,132             | 94,332    | 100,921   | 107,050   | 117,079   |
| Modesto              | --              | A3   | 8,673,900            | 9,619,868   | 10,537,436  | 11,463,011  | 12,742,683  | 4.4                    | 6.4    | 8.2    | 8.9    | 9.8    | 42,612             | 46,502    | 50,962    | 55,374    | 61,942    |
| Montebello           | A2              | Baa1 | 2,936,046            | 3,044,267   | 3,232,354   | 3,420,475   | 3,709,221   | 3.0                    | 3.6    | 4.0    | 4.6    | 5.3    | 46,159             | 47,755    | 50,743    | 54,044    | 58,906    |
| Monterey             | --              | A1   | 2,914,642            | 3,070,921   | 3,222,838   | 3,397,355   | 3,676,533   | 5.3                    | 5.7    | 6.0    | 6.0    | 6.1    | 98,305             | 102,501   | 108,626   | 116,280   | 127,644   |
| Moreno Valley        | --              | Baa1 | 5,280,480            | 5,703,726   | 6,347,424   | 7,468,221   | 9,376,210   | 1.6                    | 3.7    | 6.6    | 10.0   | 14.1   | 36,044             | 37,974    | 40,208    | 42,782    | 53,712    |
| Morgan Hill          | Aa3             | A2   | 3,722,663            | 4,179,608   | 4,488,047   | 5,297,235   | 5,850,453   | 11.4                   | 12.8   | 11.8   | 12.8   | 12.1   | 110,167            | 122,469   | 128,653   | 151,992   | 162,594   |
| Newark               | --              | A2   | 4,256,508            | 4,715,820   | 4,903,783   | 5,061,926   | 5,224,366   | 10.7                   | 12.2   | 11.6   | 9.5    | 7.4    | 98,232             | 109,563   | 115,353   | 120,648   | 124,713   |
| Novato               | Aa3             | --   | 4,996,271            | 5,389,426   | 5,650,541   | 6,199,969   | 6,954,982   | 6.5                    | 8.9    | 9.0    | 9.4    | 9.1    | 103,806            | 111,391   | 114,760   | 123,174   | 135,001   |
| Oakland              | A1              | A3   | 23,531,031           | 25,428,391  | 27,578,115  | 29,758,926  | 32,611,619  | 6.5                    | 7.5    | 8.2    | 8.6    | 8.9    | 58,422             | 63,755    | 69,296    | 75,287    | 82,131    |

## 2007 Medians for California Cities

Table 4: Comparative Tax Base Statistics for CA Cities

| Moody's Rated-Cities | Moody's Ratings |      | Total Assessed Value |             |             |             |             | 5-Yr Avg AV Change (%) |        |        |        |        | AV per Capita (\$) |         |         |         |         |
|----------------------|-----------------|------|----------------------|-------------|-------------|-------------|-------------|------------------------|--------|--------|--------|--------|--------------------|---------|---------|---------|---------|
|                      | GO/Issuer       | COP  | FY2002               | FY2003      | FY2004      | FY2005      | FY2006      | FY2002                 | FY2003 | FY2004 | FY2005 | FY2006 | FY2002             | FY2003  | FY2004  | FY2005  | FY2006  |
| Oceanside            | --              | A2   | 9,392,945            | 10,185,229  | 11,363,786  | 12,880,359  | 14,938,471  | 7.4                    | 8.8    | 9.8    | 10.1   | 11.6   | 56,625             | 60,959  | 67,869  | 77,542  | 90,098  |
| Palmdale             | A2              | A3   | 5,253,463            | 5,695,675   | 6,336,766   | 7,162,037   | 8,536,312   | 1.0                    | 3.7    | 6.1    | 8.8    | 11.8   | 42,249             | 44,581  | 48,316  | 53,222  | 61,505  |
| Palo Alto            | Aaa             | Aa2  | 13,102,696           | 13,806,217  | 14,170,217  | 14,974,966  | 16,250,145  | 9.8                    | 9.2    | 8.0    | 7.3    | 7.0    | 227,703            | 241,228 | 249,204 | 262,802 | 281,101 |
| Pasadena             | --              | A1   | 11,225,889           | 12,011,398  | 13,124,151  | 14,102,936  | 15,535,968  | 4.8                    | 5.9    | 6.8    | 7.2    | 7.9    | 80,350             | 85,118  | 91,097  | 98,120  | 107,789 |
| Petaluma             | A1              | A3   | 5,133,393            | 5,452,013   | 5,692,571   | 6,254,305   | 6,750,219   | 9.4                    | 9.7    | 9.2    | 9.6    | 9.0    | 92,909             | 98,813  | 102,830 | 114,034 | 123,495 |
| Pleasanton           | Aa2             | A1   | 10,822,724           | 11,690,065  | 12,472,001  | 13,208,822  | 14,196,140  | 11.8                   | 11.1   | 10.0   | 8.8    | 8.0    | 163,606            | 177,171 | 189,110 | 200,285 | 213,807 |
| Poway                | Aa2             | A1   | 7,423,283            | 5,165,659   | 5,574,171   | 6,062,006   | 6,737,145   | 19.2                   | 10.2   | 10.4   | 9.7    | 9.5    | 151,141            | 104,991 | 113,812 | 125,052 | 140,016 |
| Rancho Mirage        | Aa2             | Aa3  | 3,721,608            | 4,204,390   | 4,678,369   | 5,257,363   | 6,046,719   | 6.2                    | 8.6    | 10.8   | 12.2   | 12.1   | 254,660            | 274,851 | 288,254 | 318,358 | 361,862 |
| Redding              | --              | A3   | 4,537,695            | 4,885,659   | 5,289,559   | 5,762,373   | 6,756,601   | 4.0                    | 4.9    | 5.9    | 7.0    | 9.5    | 52,973             | 55,786  | 59,720  | 64,283  | 75,046  |
| Redondo Beach        | Aa2             | --   | 6,976,145            | 7,443,384   | 8,127,270   | 8,563,201   | 9,399,274   | 6.0                    | 7.1    | 8.3    | 8.0    | 7.8    | 106,032            | 112,206 | 121,879 | 128,146 | 139,567 |
| Redwood City         | --              | A1   | 9,944,160            | 10,672,856  | 10,798,743  | 11,208,452  | 11,743,543  | -29.8                  | 11.9   | 9.4    | 8.1    | 6.7    | 133,563            | 145,264 | 147,230 | 153,301 | 159,362 |
| Richmond             | A3              | --   | 8,064,913            | 8,228,300   | 8,681,405   | 9,876,764   | 10,423,990  | 4.6                    | 5.8    | 6.4    | 8.4    | 8.3    | 78,641             | 80,412  | 84,847  | 96,655  | 102,076 |
| Ridgecrest           | --              | Baa2 | 781,876              | 788,737     | 838,512     | 950,022     | 1,039,259   | -3.0                   | -2.0   | 0.0    | 3.2    | 5.8    | 30,865             | 30,768  | 32,433  | 36,576  | 39,712  |
| Riverside            | --              | A3   | 10,773,387           | 11,644,984  | 12,508,013  | 13,740,349  | 14,614,159  | 3.9                    | 5.5    | 7.0    | 8.1    | 8.0    | 39,961             | 42,484  | 45,150  | 48,121  | 50,708  |
| Roseville            | Aa3             | A2   | 9,402,571            | 10,811,678  | 12,172,138  | 13,636,806  | 15,944,202  | 13.1                   | 14.9   | 15.2   | 15.5   | 16.5   | 102,468            | 109,921 | 117,481 | 128,722 | 148,792 |
| Sacramento           | Aa2             | Aa3  | 20,490,965           | 22,600,736  | 24,599,695  | 27,911,260  | 32,037,121  | 4.3                    | 6.2    | 7.2    | 9.0    | 10.8   | 47,079             | 50,750  | 54,145  | 61,150  | 70,600  |
| San Bruno            | A1              | A3   | 3,293,420            | 3,616,485   | 3,733,055   | 3,784,973   | 4,125,843   | 7.3                    | 8.7    | 8.1    | 6.5    | 6.9    | 83,662             | 91,321  | 94,124  | 95,215  | 103,182 |
| San Carlos           | Aa2             | --   | 4,260,826            | 4,544,724   | 4,876,928   | 5,084,103   | 5,424,965   | 9.2                    | 9.5    | 8.5    | 7.8    | 7.1    | 156,850            | 168,298 | 181,197 | 189,557 | 200,910 |
| San Diego            | A3              | Baa2 | 100,304,490          | 108,827,508 | 117,687,823 | 131,305,675 | 147,330,095 | 9.4                    | 10.6   | 8.4    | 9.0    | 9.8    | 79,636             | 85,911  | 93,125  | 104,581 | 117,212 |
| San Francisco        | Aa3             | A2   | 84,466,707           | 90,250,041  | 95,439,753  | 100,647,880 | 106,875,759 | 9.5                    | 10.3   | 9.8    | 9.2    | 7.4    | 110,551            | 120,064 | 128,240 | 136,116 | 143,642 |
| San Jose             | Aa1             | Aa3  | 63,975,252           | 67,915,616  | 73,077,977  | 77,532,649  | 85,234,836  | 5.7                    | 5.3    | 4.6    | 3.9    | 8.3    | 71,049             | 75,600  | 80,792  | 84,983  | 91,657  |
| San Leandro          | Aa3             | A2   | 6,218,427            | 6,669,348   | 7,154,730   | 7,673,200   | 8,290,155   | 5.3                    | 6.9    | 7.6    | 7.6    | 7.3    | 77,143             | 83,222  | 90,357  | 98,150  | 106,243 |
| San Luis Obispo      | A1              | A3   | 6,108,827            | 3,681,768   | 4,028,111   | 4,413,566   | 4,780,946   | 19.3                   | 7.1    | 8.2    | 8.7    | 8.8    | 138,034            | 83,294  | 91,481  | 101,440 | 111,281 |
| San Mateo            | Aa2             | --   | 10,553,724           | 11,279,526  | 11,675,255  | 12,374,348  | 13,167,799  | 9.0                    | 9.5    | 8.2    | 7.6    | 7.0    | 114,795            | 123,737 | 127,913 | 135,861 | 143,752 |
| San Ramon            | Aa2             | Aa3  | 7,007,242            | 7,629,080   | 8,282,212   | 9,519,561   | 10,598,382  | 9.1                    | 9.7    | 9.7    | 11.1   | 11.6   | 151,616            | 166,186 | 181,564 | 190,395 | 213,724 |
| Santa Ana            | --              | A3   | 13,129,594           | 13,978,254  | 14,669,037  | 15,792,399  | 17,268,935  | 5.1                    | 6.2    | 6.5    | 6.8    | 7.2    | 38,233             | 40,811  | 42,802  | 46,398  | 50,787  |
| Santa Barbara        | Aa3             | A1   | 8,656,376            | 9,302,527   | 10,013,287  | 10,797,964  | 11,857,915  | 69.7                   | 7.7    | 7.5    | 7.8    | 8.1    | 96,847             | 105,410 | 114,608 | 125,705 | 138,396 |
| Santa Clara          | --              | Aa3  | 18,332,912           | 19,427,127  | 19,030,828  | 18,078,710  | 18,813,195  | 11.0                   | 9.7    | 7.5    | 4.8    | 4.1    | 175,761            | 183,567 | 177,526 | 165,699 | 169,839 |
| Santa Cruz           | A1              | --   | 4,454,739            | 4,681,503   | 4,932,598   | 5,250,365   | 5,679,709   | 6.8                    | 7.1    | 7.2    | 6.8    | 7.0    | 82,746             | 86,276  | 90,986  | 95,880  | 103,686 |
| Santa Monica         | Aaa             | Aa1  | 13,491,853           | 14,598,351  | 15,711,171  | 16,546,884  | 18,098,550  | 7.5                    | 8.9    | 9.0    | 7.9    | 8.1    | 155,438            | 167,485 | 178,896 | 188,461 | 205,549 |

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|----------------------|-----------------|------|----------------------|------------|------------|------------|------------|------------------------|--------|--------|--------|--------|--------------------|---------|---------|---------|---------|
|                      | GO/Issuer       | COP  | FY2002               | FY2003     | FY2004     | FY2005     | FY2006     | FY2002                 | FY2003 | FY2004 | FY2005 | FY2006 | FY2002             | FY2003  | FY2004  | FY2005  | FY2006  |
| Santa Rosa           | Aa2             | A1   | 11,748,572           | 12,698,988 | 13,815,019 | 14,899,919 | 15,725,609 | 7.7                    | 8.8    | 9.2    | 9.3    | 8.5    | 76,543             | 82,791  | 89,920  | 97,285  | 101,974 |
| Saratoga             | Aa1             | --   | 6,270,731            | 6,488,100  | 6,953,830  | 7,393,683  | 8,114,454  | 11.2                   | 10.0   | 9.5    | 8.9    | 8.8    | 212,596            | 221,369 | 234,665 | 249,256 | 270,077 |
| Seal Beach           | --              | Baa1 | 2,301,742            | 2,561,374  | 2,761,755  | 2,968,854  | 3,189,870  | 5.2                    | 7.3    | 8.1    | 8.5    | 8.7    | 93,845             | 104,798 | 112,914 | 122,200 | 130,958 |
| South San Francisco  | Aa3             | A2   | 7,653,226            | 8,406,926  | 9,303,951  | 9,530,303  | 10,412,068 | 8.1                    | 9.6    | 10.5   | 9.2    | 8.6    | 127,650            | 141,495 | 155,333 | 156,916 | 169,705 |
| Stockton             | A1              | A3   | 10,096,816           | 11,214,313 | 12,472,082 | 14,319,031 | 16,818,377 | 4.1                    | 5.9    | 7.8    | 10.1   | 12.2   | 38,415             | 41,310  | 44,561  | 49,905  | 57,966  |
| Suisun City          | A3              | Baa2 | 1,204,099            | 1,307,272  | 1,431,830  | 1,613,283  | 1,861,798  | 5.4                    | 7.4    | 9.0    | 9.9    | 11.1   | 12,868             | 13,888  | 15,183  | 17,350  | 20,086  |
| Sunnyvale            | --              | A1   | 16,986,311           | 17,994,428 | 18,407,265 | 17,920,402 | 19,227,253 | 9.3                    | 9.4    | 6.8    | 5.2    | 5.3    | 130,979            | 139,981 | 143,793 | 139,023 | 147,314 |
| Thousand Oaks        | --              | A1   | 14,147,548           | 15,382,699 | 16,672,752 | 18,019,085 | 19,419,590 | 7.5                    | 8.3    | 8.6    | 8.7    | 8.3    | 115,302            | 123,862 | 133,324 | 144,896 | 156,349 |
| Torrance             | Aa2             | A1   | 15,123,850           | 15,810,569 | 16,909,752 | 17,721,887 | 18,037,627 | 4.9                    | 5.7    | 6.0    | 5.9    | 5.0    | 106,796            | 110,857 | 118,382 | 124,465 | 126,713 |
| Watsonville          | --              | A2   | 1,993,693            | 2,135,089  | 2,376,564  | 2,789,814  | 3,158,662  | 7.6                    | 7.7    | 9.1    | 10.0   | 11.0   | 42,743             | 46,255  | 50,402  | 58,210  | 64,848  |
| West Hollywood       | A1              | --   | 3,936,204            | 4,116,802  | 4,355,075  | 4,703,174  | 5,241,687  | 6.2                    | 7.5    | 8.2    | 7.8    | 8.3    | 107,341            | 112,080 | 117,918 | 128,040 | 143,553 |

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